REPUBLIC OF KENYA



Enhancing Accountability

REPORT

OF

THE AUDITOR-GENERAL

ON

KENYA INDUSTRIAL ESTATES LIMITED

FOR THE YEAR ENDED 30 JUNE, 2023





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KENYA INDUSTRIAL ESTATES

ANNUAL REPORT AND FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED JUNE 30, 2023

Prepared in accordance with the International Financial Reporting Standards (IFRS)

Annual Report and Financial Statements for the year ended June 30, 2023

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1. Acronyms and Glossary of Terms

IFRS International Financial Reporting Standards MD Managing Director NTNational Treasury PFM Public Finance Management. PSASB Public Sector Accounting Standards Board KIE Kenya industrial Estates MSMEs Micro, Small and Medium Enterprises Bottom Up Economic Transformation Agenda BETAGDPGross Domestic Product GOKGovernment of Kenya BAS Business Advisory Services DFIDevelopment Finance Institution SDGSustainable Development Goal PWD Persons Living with Disabilities CSR Corporate Social Responsibility SMES Small and Medium Enterprises TATTurn Around Time FYFinancial Year Kenyatta International Conference Centre KICC PhD Doctor of Philosophy MBS Member of Burning Spear CPA Certified Public Accountant CS Certified Secretary

2. Key Entity Information

(a) Background information

Kenya Industrial Estates Ltd was established as a Limited Liability Company under the Companies Act in 1967. At cabinet level, the company is represented by the Cabinet Secretary for Cooperatives and Micro Small and Medium Enterprises (MSMEs) Development, who is responsible for the general policy and strategic direction of the company. The entity is domicile

(b) Principal Activities

The principal activity of the company is to promote and facilitate industrialisation through the provision of credit facilities, business advisory services and industrial work spaces.

Vision

To lead in the development of vibrant and sustainable Micro, Small and Medium Enterprises

Mission

To empower MSMEs in value addition by providing industrial incubation, affordable finance, and business advisory services to support industrialization for job and wealth creation (in

Core Values

The Company upholds the following values;

- Integrity
- Professionalism
- Equity
- Accountability

Acronym: IPEA

(c) Directors

The Board of Directors is appointed in line with the Provisions of section 6 of the State Corporations Act (Chapter 446) Laws of Kenya.

The provisions of section 6 provide that the Board shall comprise of:

- a) A Chairman appointed by the President who shall be non-executive unless the President otherwise directs;
- b) The Chief Executive;
- c) The Principal Secretary of the Parent Ministry;
- d) The Principal Secretary to the National Treasury; and
- e) Not more than seven other members not being employees of the state corporation, of whom not more than three shall be public officers, appointed by the Cabinet Secretary.

The appointment is by name and by notice in the Gazette and is for a renewable period of three years or for such shorter period as may be specified in the notice.

The Directors who served the entity during the period were as follows:

| No | Name | Position | Date of Appointment , |
|----|--------------------------|-------------|-------------------------------------|
| 1 | Lily Ng'ok | Chairman | Appointed on 10/2/2023 |
| 2 | Dr. Parmain ole Narikae, | Managing | Appointed on 5/9/2016 |
| | PhD, MBS | Director | |
| 3 | Ahmed Jibril | Director | Appointed on 26/5/2023 |
| 4 | Emma Wangari Wainaina | Director | Appointed on 26/5/2023 |
| .5 | Patricia Chelimo | Director | Appointed on 26/5/2023 |
| 6 | Rakesh Kumar Bvats | Director | Appointed on 26/5/2023 |
| 7 | Antony Kaara | Director | Appointed on 26/5/2023 |
| 8 | Alex Wafula Wamalwa | Director | Appointed on 24/3/2023 |
| 9 | Nicholas Kamau | Director | Appointed on 29/4/2021 |
| 10 | Muthoni Kimani | Chairperson | Appointed on 6/10/2021 and left on |
| | | | 10/2/2023 |
| 11 | Alvin Kibet | Director | Appointed on 05/08/2022 and left on |
| | | | 24/03/2023 |
| 12 | Ruth Ngobi | Director | Appointed on 05/8/2022 and left on |
| | | | 26/5/2023 |
| 13 | Parveen Sigei | Director | Appointed on 05/8/2022 and left on |
| | | | 26/5/2023 |
| 14 | Eng. Elizabeth Odhiambo | Director | Appointed on 05/8/2022 and left on |
| | | | 26/5/2023 |
| 15 | Anastasia Kamau | Director | Appointed on 05/8/2022 and left on |
| | | | 26/5/2023 |

(d)Manager-Legal Services & Company Secretary

Ms. Charity Ndeke P.O. Box 78029-00507 Nairobi.

(e) Registered Officer KIE Building Likoni/ Lusingeti road P.O. Box 78029-00507 Nairobi, KENYA

(f) Corporate Headquarters

P.O. Box 78029-00507 KIE Limited Building Likoni/ Lusingeti Road Nairobi, KENYA

(g) Corporate Contacts

Telephone: (254) -20-651348-54

E-mail: admin@kie.go.ke Website: www.kie co.ke

(h) Corporate Bankers

- National Bank of Kenya Ltd Harambee Avenue P.O. Box 72866-00200 Nairobi, Kenya
- Kenya Commercial Bank Ltd P.O Box 48400-00100 Nairobi, Kenya
- Standard Chartered Bank Kenya Ltd P. Box 30001-00100 Nairobi, Kenya
- Cooperative Bank of Kenya Ltd P.O Box 48231-00100 Nairobi, Kenya

(i) Independent Auditors

Auditor-General
The Office of the Auditor General
Anniversary Towers, University Way
P.O. Box 30084
GPO 00100
Nairobi, Kenya

(ii) Principal Legal Advisers

The Attorney General
State Law Office and Department of Justice
Harambee Avenue
P.O. Box 40112
City Square 00200
Nairobi, Kenya

3. The Board of Directors

| | Directors | Details | | |
|---|---|---|--|--|
| | Her Excellency Lily Ng'ok Chairperson Board of Directors | Hon Lily C. Ng'ok is a strong and firm leader with rich experience in various leadership positions. She is the Immediate Former Deputy Governor, Kericho County and also the county Minister for Education. In the County, she impacted greatly on the service delivery and transformation of education in the county. She is a seasoned educationist having served as dean of students and lecturer at the Kisii University where she contributed immensely to the development of the University. Her excellency lily Ng'ok also has had a celebrated teaching career in various high schools in Kenya. She has also served in other responsible positions including Board Chair and Board member in many schools. She is engaged in various Community activities including sponsoring over 83 high school students and currently sponsoring 30 students, a women leader leading operation okoa mlevi in Bureti Constituency, supporting vulnerable single women. She has also participated in church activities in the women Ministry of SDA church in the Kericho County. She is also well travelled having visited countries like the USA, Canada, China, Australia, south Africa, Nigeria, Egypt and all the East Africa Countries. Hon. Ng'ok Holds a Masters Degree (Arts) from the Northwestern University, USA and a Bachelors Degree Arts (Education) from Egerton University. She is also pursuing her PhD studies. She is a non-executive Chairperson Date of birth 1st January, 1973 | | |
| 2 | Hon. Susan Mang'eni Principal Secretary State Department for Micro, Small, and Medium Enterprises Development | Hon. Susan Auma Mang'eni is a distinguished Public servant and an advocate for the empowerment of micro, small, and medium enterprises (MSMEs). With a deep commitment to driving economic growth and fostering entrepreneurship, she currently serves as the Principal Secretary in the State Department for Micro, Small and Medium Enterprises. In her current career, Hon. Susan Auma Mang'eni has demonstrated exceptional leadership and expertise in promoting and supporting the MSME sector. She possesses a wealth of knowledge in business development, policy formulation, and strategic planning, enabling her to effectively address the | | |

| Dr. Parmain ole Narikae Executive/Managing Director | | unique challenges faced by small businesses and entrepreneurs. Recognizing the importance of collaboration and partnerships, Hon. Susan Auma Mang'eni has actively engaged with stakeholders from both the public and private sectors to drive inclusive growth and sustainable development. She has been a strong advocate for policy reforms that remove barriers to entry and promote fair competition, ensuring that MSMEs can compete on a level playing field. She is an independent non-executive Director Date of birth on 7th October, 1978 Dr. Parmain ole Narikae is the Managing/Executive Director. He holds Doctorate in Business Administration. He also holds an MBA and Bachelor of Science Degree in Business Administration (First class honors) from United States International University. He has wide experience as a career banker having served in senior leadership position as Chief Manager, General Manager and Executive Director in Co-operative Bank and Chase Bank. He is a member of the Institute of Directors. He is an executive Director He joined on 5th September, 2016. |
|---|-----------------------------------|--|
| 4 | Emma Wangari Wainaina Director | Date of birth 20th December, 1965 Emma Wangari Wainaina is a resourceful and articulate leader with commitment to social, academic and professional development of the society. She holds a bachelor of Commerce Management from Gretsa University and a higher diploma in Business Administration from the Jomo Kenyatta University of Agriculture and Technology and a higher diploma in Accounting from Zetech College. Madam Emma has vast experience on matters finance and has worked as an accountant in various Enterprises. She is a member of the International Republican Institute's (IRI) flagship youth network, Generation Democracy, a network of 280 members and 50 alumni from 80 countries which provides access to opportunities that increase their capacity to effectively mobilize young people, champion democratic reform, as well as tackle barriers to |

| | | meaningful youth participation to build more resilient, responsive, and inclusive democracies. Emma Wangari is an independent non-executive Director and Chair of the Finance Committee. Date of birth 24th January, 1981 |
|---|------------------------------|--|
| 5 | Antony Kaara Director | Antony Kaara is an accomplished governance and communication expert specializing in political communication and strategy formulation. With a degree in Communication and Political Science from the esteemed University of Nairobi, he brings a wealth of knowledge and experience. Antony has honed his expertise in strategic planning, policy development, and public relations. His ability to craft comprehensive strategies and engage stakeholder's shapes policies and drives impactful governance processes. With a resolute commitment to excellence, Antony leverages his analytical abilities and passion for policy shaping to contribute to effective governance practices. His track record of success demonstrates his dedication to driving positive change, making him a valuable asset in shaping policies and enhancing governance processes for organizations and society as a whole. Antony Kaara is an independent non-executive Director and Chair of the Resource Mobilization Committee. |
| 6 | Alex Wafula Wamalwa Director | Date of birth 8th January, 1978 With over 9 years of legal expertise, Wamalwa, a practicing advocate of the High Court of Kenya, specializes in empowering Micro, Small and Medium Micro Enterprises (MSMEs) through commercial law and policy development. His proficiency spans diverse areas, including business formation, contract drafting, intellectual property, regulatory compliance, employment law, dispute resolution, taxation, data protection, consumer protection, credit access, and trans-border transactions. Collaborating closely with MSMEs, Wamalwa provides strategic legal counsel, enabling businesses to navigate complexities and foster innovation. His proactive approach involves shaping policies in collaboration with government and private sectors, creating a conducive environment for MSME's growth and sustainable success in the dynamic commercial landscape. Alex Wafula is an independent non-executive Director and Chair of HR & Legal Committee. |



Patricia Chelimo Director

Patricia Chelimo Chuma is a seasoned Information Scientist. She holds a Bachelor of Science in Information Science from Moi University and is currently pursuing a Master's Degree in Diplomacy and International Relations in Kenyatta University. Patricia has worked in various corporate institutions and Non-Governmental Organizations (NGO's). She brings rich experience of over 10 years, steadfast leadership, innovative thinking and strategic thinking that will be instrumental in ensuring that organization goals are achieved. Patricia Chelimo is an independent non-executive director and the Chair Audit Committee.

Date of birth 11th October, 1982

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Charity Ndeke Manager, Legal Services & Company Secretary

Charity Ndeke is an Advocate of the High Court of Kenya with over 10 years post admission experience in the legal profession with expertise in Conveyancing, Litigation, Contracts and Commercial Law. She is a member of the Law Society of Kenya. She is also a Certified Secretary (CS) and a member of the Institute of Certified Public Secretaries. She is also a Governance, Ethics, Risk and Compliance (GERC) expert.

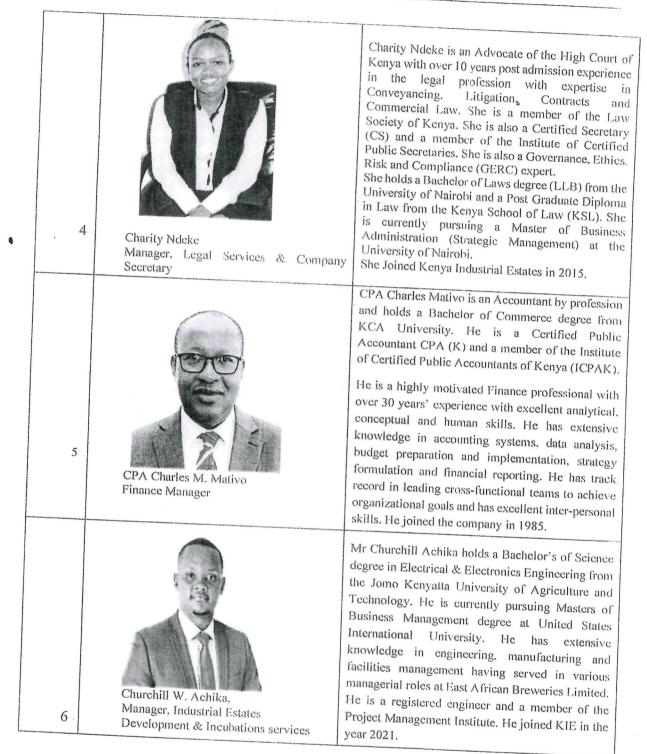
She holds a Bachelor of Laws degree (LLB) from the University of Nairobi and a Post Graduate Diploma in Law from the Kenya School of Law (KSL). She is currently pursuing a Master of Business Administration (Strategic Management) at the University of Nairobi.

She Joined Kenya Industrial Estates in 2015.

Date of birth: 29th September, 1986

4. Key Management Team

| . 1 | Dr. Parmain ole Narikae Managing Director | Dr. Parmain ole Narikae is the Managing Director. He holds Doctorate in Business Administration. He also holds an MBA and Bachelor of Science Degree in Business Administration (First class honours) from United States International University. He has wide experience as a career banker having served in senior leadership position as Chief Manager, General Manager and Executive Director in Cooperative Bank and Chase Bank. He is a member of the Institute of Directors. He joined on 5th September, 2016. |
|-----|---|---|
| 2 | Monica C. Kotut Manager, Corporate Strategy and Planning | Mrs. Monica Kotut is currently the Manager, Corporate Strategy and Planning. She holds an MBA (HR Option) from Kenyatta University; Bachelor of Arts from Moi University and Higher National Diploma in Human Resource Management from the Institute of Human Resource management (IHRM). She is member of the Institute of Human Resource management. She joined KIE in 1994 as a Projects Officer and rose through the ranks to the current position. |
| 3 | Joseph Otieno Ayieko Manager, Business Advisory Services | Mr. Joseph Ayieko holds an MSc in Entrepreneurship from Jomo Kenyatta University of Science and Technology, Bachelor of Business Administration with Information Technology, Diploma in Community Based Project Planning and Management, Diploma in Cooperative Audit, CPA-(Part II) and Certificate in Rural Credit Management, Certified ILO Trainer on Gender and Entrepreneurship, Certified in Strategic Management and Leadership. He has over Twenty-five (25) years of work experience within MSME Sector. He is a consultant and entrepreneurship trainer on sustainable rural economic empowerment, a trained Environmental Impact and Environmental Audit Assessor and a member of Eastern Africa Network for Gender and Enterprise Development Trust. |



| 7 | Reginald Kimanthi Manager, Operations | Mr. Reginald Kimanthi is an economist by profession and holds a BA in Cooperative Management from Kenyatta University. He joined KIE in 1986 as a Projects Officer and rose through the ranks as Branch Manager, Regional Manager and Head of Department and is currently the Manager, Operations. |
|----|---|---|
| 10 | CPA Teobard Mugo Manager, Internal Audit | CPA Teobard Mugo is an Accountant by profession and holds a Bachelor of Commerce degree from KCA University. He is a Certified Public Accountant and a member of the Institute of Certified Public Accountants of Kenya (ICPAK). He is in charge of the Internal Audit Department. He joined the company in 1994. |
| 11 | Dr. Doreen K. Kimathi Manager, Credit Department | Dr. Doreen Kimathi is currently the Manager in charge of Credit Department. She holds a PhD in entrepreneurship from Jomo Kenyatta University of Agriculture and Technology (JKUAT), an MBA (Strategic Management) from USIU-Africa and Bachelor of Commerce (Honours), Kenyatta University. She has vast banking and finance experience spanning over 13 years. She joined KIE in 2017. |
| 12 | Moses Miano Manager, Risk Management | Mr. Moses Miano is a corporate risk specialist and strategist in communicating risk policies and processes for enterprises through research and skilful handling and interpreting data. He holds a Master's degree in Business Administration from the Nairobi University and a Bachelor's degree in science from Egerton University. He is a certified trainer of trainers in First aid and fire Marshal and also a graduate from Institute of Advanced technology. He joined KIE in 2021 from Absa Bank Kenya ltd where he was a risk manager |

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Dennis G. Ong'aria Manager, ICT

Mr. Dennis G. Ong'aria is an ICT practitioner licensed by the Institute of Electrical and Electronics Engineers (IEEE). He holds a Bachelor of Science Degree in Information Technology and a Diploma in Information Systems Management. He is currently pursuing a Master of Science degree in Information Technology (MSc IT) at JKUAT.

He joined KIE in November 2021 as Manager ICT He has over 8 years ICT Management experience in various State Agencies.

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Esther M. Mbula Manager, Human Resource Administration and

Esther Mbula is currently the Manager, Human Resource and Administration. She holds a Master of Business Administration (Human Resource Management) from Kenyatta University: Bachelor of Arts in Social Sciences from The Catholic University of Eastern Africa; Higher National Diploma in Human Resource Management from the Institute of Human Resource Management and Certified Human Resource Professional Kenya, CHRP (K) from the Human Resource Management Professionals Examinations Board (HRMPEB). She is a Full Member of the Institute of Human Resource Management (IHRM). She joined KIE in September 2022 as the Human Resource and Administration.

5. Chairperson's Statement



Dear Shareholders.

It gives me great pleasure to present to you Kenya Industrial Estates Annual Report and Financial Statements for 2022/2023 Financial Year.

I am glad to inform you that the company delivered impressive results in its core mandate areas of providing affordable credit, affordable incubation facilities, Business Advisory Services and providing Business linkages.

The Operating Environment

During the period under review, the global economy experienced slowed growth in most countries including the advanced economies as well as emerging markets. Developing countries experienced slow growth due to monetary tightening, strengthening of US Dollar compared to most currencies, rising inflation and disruption of supply chain due to Russia-Ukraine war.

The Kenya Economy expanded by 4.6 percent in 2022 compared to growth of 7.6 percent in 2021. The growth was spread across all sectors but was more pronounced in the service related sectors such as financial and insurance sector, Information and communication, and transport and storage. The Micro, Small and Medium Enterprises remained resilient within the period despite the economic challenges.

The MSMEs sector continues to play an important role in the social economic transformation of the country. It contributes the largest number of jobs in the country with the sector contributing 93% of total employment and absorbing 9 out of 10 youths joining the job market. The MSMEs have shown that when well established they can contribute significantly to the economic growth, GDP and promote inclusive growth.

The Micro, Small and Medium Enterprises sector was boosted after being chosen by the government under the Bottom Up Economic Transformation agenda (BETA) together with Agriculture, Housing and settlement, Healthcare and Digital superhighway for prioritization in implementation of government programs. This was because of the sector's ability to create jobs and promote inclusive growth.

Business Performance

The organization achieved strong results within the period despite the challenging operating environment. The Financial results were impressive with the company recording a 47.40% growth in pre-tax profit to post a profit of Kshs. 87.01 Million. On support to MSMEs, the company provided affordable credit amounting to Kshs.1.159 Billion in 2022/2023 Financial Year, created 35,341 jobs, trained 70,157 entrepreneurs on business and technical skills and linked 7,470 entrepreneurs to markets, source of materials and technology.

Our Strategy

Our value proposition to our customers is commitment to championing the development of MSMEs in Kenya by ensuring the enterprises are incubated, provided with affordable credit, adequate workspace as well as developing their capacity in a sustainable way. Our strategy is anchored on four key result areas in line with our mandate. The Key result areas are: Financing, Industrial development, Business Advisory services and Institutional Development. These pillars will ensure that we achieve our theme of consolidating operational gains for growth and sustainability.

Sustainability

The organization is concerned with the environment and social issues affecting our staff and the communities in the various parts of the country we operate in. Within the period under review, we worked with our MSMEs and communities in various parts of the county to ensure environmental sustainability. We had a number of community engagement where we planted trees in our industrial estates. Our staff are committed and will continue to be sensitized and capacity build to participate and contribute to environmental conservation.

Governance

The organization success is anchored on an entrenched culture of corporate governance. The organization has a Board with an ideal skill mix to offer appropriate guidance to management. The Board remained focused on sound principles of corporate governance and ensuring long-term growth and profitability of the organization. Within the period under review several Board members' term expired and were replaced with new members. The details are disclosed in the Statement of Corporate Governance.

Outlook

The operating environment is expected to remain challenging with the economic survey 2023 forecasting a deceleration in world economy attributed to the on-going global conflicts, tightening of monetary policies and high inflation. However, despite these challenges, the Kenya economy is expected to remain resilient in 2023 supported by robust performance in services sector and expected recovery of Agriculture, and the government's development Agenda aimed at achieving economic turnaround and inclusive growth. The Board will remain focused on the development of MSMEs which is among the sectors earmarked to turnaround the economy.

Appreciation

I highly appreciate the Government of Kenya, through the Ministry of Cooperative and Micro, Small and Medium enterprise (MSME) development for the support it continues to extend to the organization. I also thank my fellow Board member, our customers and staff for their dedication and unwavering support in ensuring the organization reaches great heights in realising its mandate.

Her Excellency, Lily Ng'ok

Chairperson, Board of Directors

6. Report of the Managing Director



I am delighted to present to you Kenya Industrial Estates (KIE) annual report for the year ended 30th June 2023. This was an exciting period when we witnessed increased business activities in the Micro, Small and Medium Enterprises Sector away from the Pandemic period. The MSMEs continued to be resilient despite many challenges they encountered within the period.

Our Purpose

Kenya Industrial Estates (KIE) is a government agency whose mandate is to support industrialization through the development of Micro, Small and Medium Enterprises in the country. KIE

executes this mandate through provision of affordable credit to MSMEs, provision of Business Advisory Services (BAS), provision of incubation facilities, and provision of linkages to markets and Technology.

Business Environment

The operating environment was challenging due to slow down in global economy in both advanced economies and in the emerging markets and developing counties. This was caused by tightening of monetary policies, rising inflation, strengthening of US Dollar against most currencies and disruption of supply chain due to on-going conflicts.

Despite the challenging environment the Kenya Economy was resilient and expanded by 4.6 percent in 2022 compared to growth of 7.6 percent in 2021. The growth was spread across all sectors but was more pronounced in the service related sectors such as financial and insurance sector, Information and communication, and transport and storage. The Micro, Small and Medium Enterprises performance was impressive despite these challenges which affected the purchasing power of their customers. KIE support the MSMEs to sail through the challenging period by providing credit and Business Advisory Services.

The MSMEs sector was boosted by chosen among five government's priority sectors selected to champion economic turnaround under the Bottom Up Economic Transformation Agenda (BETA). The sector was selected because of its ability to create jobs, with the sector contributing 93% of total employment in the country making it the largest contributor to job creation and significantly contributing to the country's GDP.

Business Performance

The organization recorded remarkable performance in its business in the period under review. We noted many MSMEs were in need of working capital while other required machinery to modernise and increase production. Other enterprises also required capacity building to improve their skills. During the period under review we partnered with a development partner to conduct the SME loop training program with the aim of providing systematic and structured training and coaching of young entrepreneurs. Through this program 80 MSME were coached in Uasin Gishu and Kisumu Counties. The company also in collaboration with a local university to facilitate incubation of 30 selected women entrepreneurs to access Banana

processing technology in Tharaka-Nithi and Meru Counties and Diary processing technology in Kajiado County.

Overall the company provided credit to MSMEs amounting to Kshs.1.159 Billion within the period under review compared to 1.03 Billion in 2021/2022 creating 35,341 jobs. The company trained 70,157 entrepreneurs on business and technical skills compared to 56,854 in the previous year and linked 7,470 entrepreneurs to markets, source of materials and technology compared to 4,312 in the previous year.

Financial Performance

The company has continued to register profitability year on year from the first time it registered a profit in 2019/2020. During the period under review, the Company recorded a 47.40% increase in profit by posting a pre-tax profit of Kshs.87.01 Million compared to pre-tax of Kshs. 52.34 Million in the last financial year. Company assets increased to Kshs. 6.21 Billion as at 30th June 2023 compared to Kshs. 5.89 Billion as at 30th June 2022. This is an indication that the company's business strategy is working.

Strategy

Our strategy is anchored on four key result areas in line with our mandate of facilitating Industrialization through development of Micro, Small and Medium Enterprises. These are: Financing, Industrial development, Business Advisory services and Institutional Development. The strategy will guide the company as we move aggressively to support the MSMEs.

Our people

Our people remain the most important assets of the company. The organization will continue ensure the staff are well skilled to perform in their areas and are facilitated with tools and conducive work environment to bring out their best.

Outlook

The global economic outlook is expected to be challenging because of tightening of monetary policies, rising inflation and on-going conflicts. However, the Kenya economy is projected to be resilient supported by a robust service sector and expected recovery of the Agricultural Sector. The MSMEs being the engine of growth are expected to play a major role in the economic turnaround. KIE will play its role of facilitating the enterprises with the much needed credit finance, incubation facilities, and capacity building and market linkages.

Naukae

Dr. Parmain Ole Narikae, PhD, MBS

Managing Director

| Strategic | Strategic | Key | Activities | Achievements |
|---|--------------------|-------------------------|-----------------------|--|
| Pillar | Objectives | Performance | | |
| | | Indicators | | |
| Pillar 2: | • Increase | Number of | • 12 sites in | No activities undertaken |
| Industrial | availability of | new Industrial | Unserved Counties | due to lack of funds |
| Development | industrial | Parks | • 5 sites in high | |
| (Infrastructure | workspace for | developed | density areas | |
| & Services) | MSMEs | | | |
| • | • Accelerate the | Number of | •300 MSMEs | Incubated 32 MSMEs |
| | growth of | MSMEs | | within the institutions |
| | MSMEs from | incubated | | industrial sheds across |
| | Micro-small- | and/or scaled | | the country |
| | medium | up | | |
| Pillar 3: | • Develop the | •No. Of | • Train 58,000 | • Trained 70,157 |
| Business | Entrepreneurial | Entrepreneurs | entrepreneurs | entrepreneurs |
| Advisory | Capacity of | Reached; | • Facilitate creation | • Created 7,470 linkages |
| *************************************** | MSMEs | | of 5,700 linkages | |
| Pillar 4: | Enhance Risk | Compliance | 100% | |
| Institutional | Management | with risk management | | management |
| Strengthening | | Brand | 100% | |
| | Corporate Image | awareness | | awareness, visibility, the |
| | image | | | organization |
| | | | | participated in 6 |
| | | | | exhibitions and trade |
| | | | | fares across the country |
| | | | | as follows: |
| | | | | SMEs Exhibition by |
| | | | | Nation Media Group |
| | | | | at KICC |
| | | | | SMEs Exhibition by |
| | | | | Kenya Association of |

7. Statement of Performance against Predetermined Objectives for FY 2022/2023

Section 81 Subsection 2 (f) of the Public Finance Management Act, 2012 requires the accounting officer to include in the financial statement, a statement of the national government entity's performance against predetermined objectives.

Kenya Industrial Estates has 4 strategic pillars/objectives and 5 strategic objectives within the current Strategic Plan for the FY 2021-FY2023. These strategic pillars/objectives are as

Pillar/Objective 1: Financing

Pillar/Objective 2: Industrial Development (Infrastructure & Services)

Pillar/Objective 3: Business Advisory

Pillar/Objective 4: Institutional Strengthening

Kenya Industrial Estates develops its annual work plans based on the above 4 strategic pillars/objectives. Assessment of the Board's performance against its annual work plan is done on a quarterly basis. Kenya Industrial Estates achieved its performance targets set for the FY 2022/2023 period for its 4 strategic pillars/objectives, as indicated in the diagram below: -

| Strategic Pillar | Strategic Objectives | Key Performance Indicators | Activities | Achievements |
|------------------------|--|--|-------------|---|
| Pillar 1: Financing | • Mobilize resources to finance organizational activities • Increasing Disbursements | • Amounts mobilized • Amounts disbursed | 1.0 billion | * Preceived of Kshs 528.19 million GoK grant * Disbursed Kshs 1.16 billion * Created 35,341 jobs |

Annual Report and Financial Statements for the year ended June 30, 2023

| Strategic Pillar | Strategic Objectives | | Activities ce | Achievements |
|---------------------|--|---|--|--|
| | Efficient Internal Systems and Processes | Service delivery Turn Around Time (TAT) | • Improve loan disbursement turnaround time from 40.17 days to 40 days | Manufacturers at KICC Nairobi Innovation Week at University of Nairobi World SMEs day at Kitengela St. Mark Anglican Church of Kenya MSME Exhibition Featured in print media with national-wide circulation. Maintained and ran social medial accounts (Twitter, Facebook and YouTube) TAT of 37 days |
| | Financial Sustainability | Profitability | Post a pre-tax profit of Kshs 56.2 million | *Achieved a Profit of Kshs 87.01 million |
| | | Return on Investment (ROI) | 0.76% | , |

8. Corporate Governance Statement

To strengthen accountability and to build confidence among stakeholders, KIE is committed to sound principles of corporate governance and sustainability. The Kenya Industrial Estates (KIE) Board of Directors is responsible for the long term growth and profitability of the company, whilst being accountable to shareholders and ensuring compliance with the law and maintaining the highest standards of Corporate Governance and business ethics.

The organization has adopted high ethical standards and applies strict rules of conduct based on the best corporate practices. As part of this commitment, the Board adheres to good corporate governance and has embraced the following principles:

- 1.. Observing high standards of ethical and moral behaviour;
- Acting in the best interest of the organization;
- 3. Remunerating and promoting fairly and responsibly;
- 4. Recognizing the legitimate interests of stakeholders;
- 5. Ensuring that the organization acts as a good corporate citizen.

The Board has developed a Charter that spells out the roles, composition and responsibilities of the Board of Directors.

The Board of Directors

The Board of Directors is the highest governing body of the organization. The Board is appointed within the provisions of Section 6 (1) (e) of the State Corporations Act. The Board exercises leadership, enterprise integrity and judgement in directing the organisation so as to achieve sustainability. The Board, at all times, acts in the best interest of the organisation and in a transparent manner with integrity, accountability and responsibility. Removal of the members of the Board is provided under section 7 of the State Corporations Act or by resignation by a member.

Role and Functions of the Board

In providing leadership and strategic direction to the organization, the Board is tasked with the following responsibilities:

- 1. Determining the business strategies, plans and policies that underpin the corporate strategy;
- 2. Discussing and approving strategic plans, policies and annual budgets;
- 3. Continually monitoring the exercise of delegated power by management;
- 4. Ensuring that a comprehensive system of policies and procedures is in place and that appropriate governance structures exist to ensure the smooth, efficient and prudent stewardship of the company;
- 5. Identifying and reviewing key risks, opportunities and strengths relating to the Company;
- 6. Ensuring that the company's organisational structure and capability are appropriate for implementing the chosen strategies;

Annual Report and Financial Statements for the year ended June 30, 2023

7. Setting policies on internal control and obtaining regular assurance that the system is functioning effectively and is effective in managing risks;

Board members are inducted and continuously trained to enrich their skills as they steer the organization to higher levels. Their performance is evaluated yearly. In discharging their roles, Board members are required to declare any conflict of interest or the absence of the same in all matters.

Board members are also expected to continually adhere to the code of conduct and ethics as stipulated in the Mwongozo Code of Governance for State Corporations. Governance audit is carried out to promote appropriate ethics within the organisation.

Board Committees:

For efficient decision making by the Board in discharging its duties and responsibilities, the following Board Committees have been set up and meet under well-defined terms of reference.

- 1. Finance and Investment Committee;
- 2. Audit and Enterprise Risk Committee;
- 3. Human Resource and Legal Committee;
- 4. Resource Mobilization Committee.

The Board defines the terms of reference under which the respective Committees operate. The Company Secretary is the secretary to all the Board Committees except the Audit Committee which the Head of Internal Audit is the secretary. The Committees submit reports of their

Finance and Investment Committee

This Committee provides leadership in the achievement of attractive returns on the organization's equity, to deliberate on the prudence of financial management and to review the asset mix and volumes, return on investment in order to achieve the institution's short-term and

The membership of the Finance and Investment Committee was as follows:

- 1. Alvin Kibet Chairperson
- 2. Ruth Ngobi
- 3. Parveen Sigei
- 4. Anastasia Kamau
- Nicholas Kamau

Audit and Enterprise Risk Committee

This is an oversight Committee of the Board. The Committee assists the board in discharging its duties in relation to the safeguarding of assets, the operation of adequate systems, control processes and the preparations of accurate financial reporting and statements in compliance

Annual Report and Financial Statements for the year ended June 30, 2023

with applicable legal requirements and accounting standards. The Committee reviews and assesses the integrity of the risk control systems and ensures that the risk policies and strategies are effectively managed.

The membership of the Audit and Enterprise Risk Committee was as follows:

- 1. Elizabeth Odhiambo Chairperson
- 2. Anastasia Kamau
- 3. Parveen Sigei
- 4. Nicholas Kamau

Human Resource and Legal Committee

The Committee's principal objective is to recommend to the Board strategic directions in matters relating to HR and legal compliance.

The membership of the Human Resources and Legal Committee was as follows:

- 1. Anastasia Kamau Chairperson
- 2. Ruth Ngobi
- 3. Elizabeth Odhiambo
- 4. Alvin Kibet

Resource Mobilization Committee

The Committee's main objective of the Resource Mobilisation Committee is to create a pool of resources to ensure adequate resources are available to fund KIE activities in the foreseeable future. The Committee's aim is to ensure that KIE is sustainable in the foreseeable future.

The membership of the Resource Mobilization Committee was as follows:

- 1. Parveen Sigei Chairperson
- 2. Ruth Ngobi
- 3. Alvin Kibet
- 4. Elizabeth Odhiambo
- 5. Nicholas Kamau

Board Meetings

The Board of Directors meets regularly as required in order to effectively and efficiently monitors the implementation of the Company's planned strategy, review it in conjunction with its financial performance and business development and approve issues of strategic nature. Specific reviews are also undertaken on operational issues and future planning.

The Notice and Agenda and detailed Board Papers of meetings are circulated on a timely basis to ensure that the directors receive accurate, timely and clear information to enable them discharge their duties.

The Board held 2 meetings during the year under review. The attendance was as follows:

| Name of non-executive Director Muthoni Kimani | Expected No. of meetings in the year 2022/2023 | No. of meetings attended | % Attendance |
|---|--|--------------------------|--------------|
| Lily Ng'ok | 1 | 1 | 100% |
| Parveen Sigei - | 2 | I | 100% |
| Ruth Ngobi | 2 | 2 | 100% |
| Alvin Kibet | 2 | 2 | |
| Elizabeth Odhiambo | 4 | 2 | 100% |
| Nicholas Kamau | 2. | 2 | 100% |
| renolas Kamau | 2 | 2 | 100% |
| oard Remuneration | | 4 | 100% |

Board members are remunerated in accordance with the relevant legislative provisions and/or guidance by the State Corporations Advisory Committee. Details of Directors emoluments during the year are shown on page 38 note 37 (d). Directors are entitled to sitting allowance for every meeting attended, lunch allowance, subsistence allowance and mileage reimbursement where applicable within set limits. In addition, the Chairman is paid a monthly honorarium.

Directors Shareholding

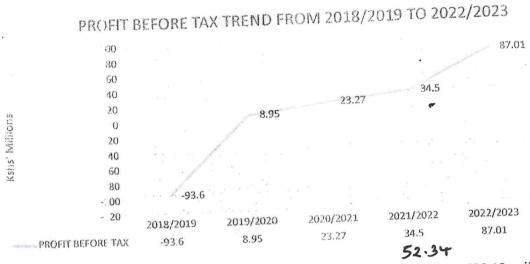
None of the Directors owns shares in the Company in their individual capacity

9. Management Discussion and Analysis

1. Financial Performance

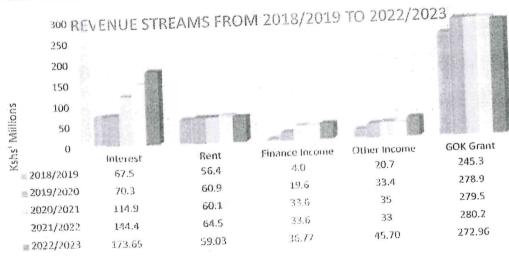
During the Financial year 2022/2023, the Company posted a pre-tax profit of Kshs.87.01 Million. This compares to Kshs 52.34 Million for the last financial year, 2021/2022, Kshs. 23.27 profit for the financial year, 2020/2021, a profit of Kshs. 8.95 million for the financial year 2019/2020, and a loss of Kshs 93.6 in the 2018/2019 financial year. The overall Return on investment for the financial year is 1.40%.

Profit before Taxation Trend for the last five years

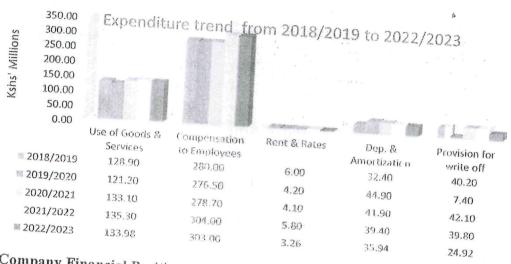


The Company's total income for the financial year under review was Kshs 588.12 million compared to Kshs 555.84 in the last financial year 2021/2022, Kshs. 523.1 in the financial year, 2020/2021, Kshs 463.10 million in the financial year 2019/2020, and Kshs 393.90 million in the financial year 2018/2019.

Revenue Streams Trend for the last five years



The Company's operating expenditure for the financial year under review was Kshs 501.10 million compared to Kshs 503.50 in the last financial year 2021/2022, Kshs. 499.87 in the financial year,2020/2021, Kshs 454.21 million in the financial year 2019/2020, and Kshs 487.45 million in the financial year 2018/2019.



(b) Company Financial Position

The company total assets as at 30th June, 2023 stood at Kshs.6.21 Billion compared to Kshs 5.89 Billion for the last financial year 2021/2022, Kshs. 5.23 Billion for the financial year, 2020/2021, Kshs 4.50 Billion for the Financial Year 2019/2020, and Kshs 3.29 Billion for the compared to current liabilities of Kshs 329.67 Million. Current assets amounted to Kshs 1.927 Billion compared to current liabilities of Kshs 329.67 Million. Current assets for the same period last Current assets for the financial year 2020/2021 amounted to Kshs. 337.30 Million. Current liabilities of 333.65 Million. Current assets for financial year 2019/2020 amounted to Kshs.1.16 Billion while current liabilities for same period amounted to Kshs.327.80 Billion and Current Assets for the financial year 2018/2019 were Kshs 333.33 Million while current liabilities were Kshs 343.25 Million. The organizations financial position has greatly improved as graphically shown below:

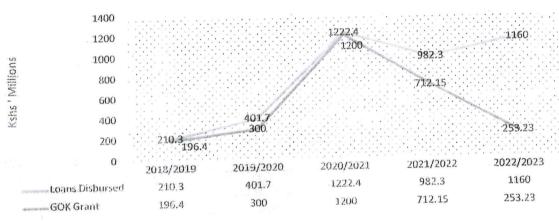
| | | parision Trend f from 2 | or Current As 018/2019 to | ssets vs Current | Liabilities |
|----------|-------------------------------|-------------------------------|--------------------------------|--------------------------------|--------------------------------|
| US | 2000.00 | | 2022/2023 | 1981.52 | |
| Millions | 1500.00 | | 1162,80 | 1468.59 | |
| Kshs | 1000.00 | | | | |
| | 500.00 | 343.39 | 327.80 | 333.65 | 337.30 |
| | 0.00 | 3040720 | | | |
| | ent Assets ent Liabilities | 2018/2019 333.33 343.25 | 2019/2020 1162.80 327.80 | 2020/2021 1468:59 333:65 | 2021/2022 1981.52 337.30 |

2. Operations

KIE has products designed to meet the needs of customers. There was a marked improvement in performance during the period under review compared to the previous period as demonstrated below:

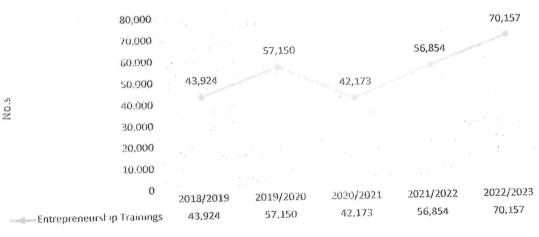
a) Credit to SMEs: For the period under review, the company disbursed Kshs 1,160 Million to SMEs. This compares to compares to 1,028 Million disbursed in the 2021/2022 financial year, Kshs. 982.30 Million in the financial year 2020/2021, Kshs. 1222.4 Million disbursed in the 2019/2020 Financial Year and Kshs 401.7 in the financial year 2018/2019. This is graphically depicted below.

Credit to SME's trend from 2018/2019 to 2022/2023

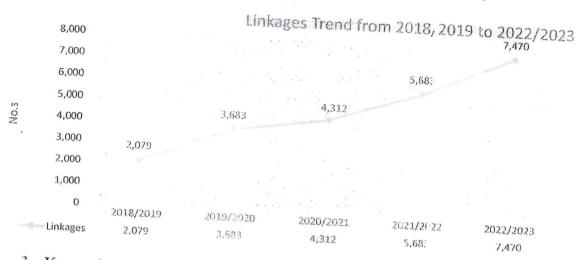


b) Entrepreneurship Training: For the period under review, the company trained 70,157 56,853 SMEs across the country. This compares to 56,854 SME's trained in 2021/2022, 42173 SME's trained in 2020/2021, 57150 SMEs trained in 2019/2020 Financial year and 43,924 trained in 2018/2019 Financial Year as shown in the table below.

Trend of Entrepreneurship Trainings from 2018/2019 to 2022/2023



Linkages: For the period under review, the company recorded 31.4 % growth in linkages of SMEs to large enterprises, market and suppliers of machinery. The company linked 7,470 SME's compared to 5,683 SME'S in the previous year, 4,312 SMEs in the financial year 2020/2021, 3,683 linkages in the financial year 2019/2020 and 2,079 Linkages in the Financial year 2018/2019. This is depicted in the table below.



3. Key projects and investment being implemented by KIE

The company is currently implementing one project namely Credit to Small and Medium

Credit to Micro, Small and Medium Enterprises (MSMEs)

This project aims at providing affordable medium to long-term credit to MSMEs in the manufacturing sector which is core to the country vision of becoming a newly industrialized, globally competitive and prosperous middle income country by year 2030. The total project cost is estimated at Kshs.5.35 Billion and is being implemented up to 2024/2025. The expected outputs of the project are: Disbursement of Kshs.5.35 Billion to SMEs, Creation of 10,700 new enterprises and Creation new 160,500 jobs. Other benefits of the project are: Stimulating rural industrialization, Wealth Creation, Equitable distribution of wealth, Support to Youth and Women, Value addition to local raw materials and increase in contribution to government taxes by SMEs. The project is funded by Government of Kenya.

Major risks facing the company

The company's overall risk management programme focuses on unpredictability of changes in the business environment and seeks to minimize the potential adverse effect of such risks on its performance by setting acceptable levels of risk. The major risks for the company are credit, liquidity market and operational risk.

a) Credit Risk Management

Credit risk refers to the risk that a counterparty will be unable to pay amounts in full when due. The company's credit risk is primarily attributable to liquid funds and loans advanced to customers. The company credit risk attributable to liquid funds is low because the counter parties are banks with high reputation. Credit risk attributable to loans is managed through a framework that sets out policies and procedures covering its measurement and management. The company has ensured clear segregation of duties between transaction originators in the business (Filed officers and Business Development) and approvers in the Risk Function. All credit exposure limits are approved within a defined credit approval authority matrix. The company also manages its credit exposures through the principle of diversification across products, geographical locations, industries and client segments. Potential credit losses from any given account, client or portfolio are mitigated using a range of tools such as collateral, credit insurance and guarantees.

b) Liquidity Risk Management

Liquidity risk is the risk that the company will encounter difficulty in meeting obligations associated with financial liabilities. KIE's Board of Directors have built a liquidity risk management framework for managing the company short-term, medium and long-term funding requirements. KIE continuously monitors forecasts and actual cash flows to ensure company's liquidity requirements are met.

c) Market Risk Management

It is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect KIE. KIE currently is not actively affected by foreign exchange risk and equity/commodity prices due to its nature of business.

Interest rate risk is the risk of loss from fluctuations in the future cash flows because of a change in market interest rates which affects KIE's investment. KIE interest rate regime is fairly stable and not driven by on-going market dynamics.

d) Operational Risk

Operational risk is the potential for loss arising from inadequate or failed internal processes, people and systems or from the impact of external events. The management of operational risk is a challenge due to its broad scope as operational risks arise from all activities carried out within KIE. KIE endeavours to discuss all operational risks with department heads and unit managers to ensure effective controls are in place with a review at least once a year.

5. Material arrears in statutory/financial obligations

The company has no material arrears in statutory and financial obligations.

6. Company's compliance with statutory requirements

The company does not have any governance issues among the Board or members of top management. Further there is no conflict of interest.

10. Environmental and Sustainability Reporting

Kenya Industrial Estates (KIE) is a Government-owned Development Finance Institution (DFI) within the Ministry of Cooperatives and Micro, Small and Medium Enterprises (MSME) Development whose Mandate is to promote industrialization in Kenya through development of

The Company's target clientele is biased towards entrepreneurs' integrated incubation program that nurtures Micro, Small and Medium Enterprises (MSMEs) by supporting them to survive and grow during the start-up period when they are most vulnerable, and in other growth stages. The company discharges its mandate by providing the following products that support MSMEs development: - Affordable industrial workspace; Affordable medium to long-term finance; Business Advisory Services (BAS) and facilitating Sub-Contracting and Linkages between small and medium enterprises and large-scale enterprises.

Kenya Industrial Estates is a responsible corporate citizen and recognises the importance of incorporating sustainability principles which include environmental, social and Governance (ESG) best practices in our operations and those of the MSMEs we support. Mainstreaming these practices is central to the attainment of development outcomes that are inclusive and equitable, and contributes to achievement of united nation's Sustainable Development Goals.

Sustainability Strategy and profile

Kenya Industrial Estates (KIE) is committed to creating a long-term value for our Stakeholders in all the areas of our operation. As we deliver on our mission, we also seek to ensure sustainability of the organization, customers and the environment. We are committed to responsible and ethical business practices that ensure our customers derive value from our relationship. Our staff are nurtured to bring out their best and a robust relationship is maintained

As an organization operating in various parts of the country, we are concerned with the environment, social and governance issues affecting our staff and the communities in the areas operate. KIE is involved in supporting MSMEs across the country and we seek to ensure that the supported MSMEs conform to environmental and Social guidelines to ensure their operation do not negatively affect the environment, Human health, Safety and Security of communities and do not threaten biodiversity and cultural heritage.

Our mandate of supporting Industrialization through development of Small and Medium Enterprises (SMEs) is aligned to sustainable Development Goal (SDG) No.9 on building resilient infrastructure; promoting inclusive and sustainable industrialization and furthering innovation. Our focus areas for sustainability agenda are; Environment, Our employees, market place practices and community engagement.

Environmental Performance

Kenya Industrial Estates is committed to the conservation of the environment, prevention of pollution, effective waste management, minimization of consumption of resources and overall prevention of environmental degradation in all our business operations.

We recognize environmental protection as one of the guiding principles and a key component of sound business performance. We are committed to providing quality products and services as we promote and embrace the principle of responsible stewardship of the natural environment.

Kenya Industrial Estates has developed a policy covering the three broad categories of Environmental, Social and Governance. On environmental issues the policy has focused on usage, management and conservation of natural resources such as energy, land, fresh water and bio-diversity; reduction of carbon emissions, waste management and compliance with environmental regulations.

The organization has also developed procedures to identify the environmental risks posed by our funding, incubation and capacity building activities recognizing the importance of environmental sustainability. We have developed internal capacity to identify and manage the environmental risk and continually train our staff on all business risk areas. Our capacity building and sensitization on environmental issues extends to our entrepreneurs, suppliers and other stakeholders to empower them to participate and contribute to environmental conservation.

During the Financial year 2022/2023, the company undertook trees planting activities across our various branch with the aim of restoration sites and natural areas. More than 3,036 trees were planted.

Employee Welfare (iii).

The company is committed to nurturing talent to bring the best out of each employee. Employees are the most important asset for the company and form the base upon which the company delivers services to the public. On recruitment, we are guided by the Constitution, labour laws, Human Resource manual and best practice. The company is committed to continuous capacity building of our staff, ensure gender equality and provide a conducive working environment for all staff.

Gender Equality

The company is committed to provide equal opportunity for all genders and promote diversity at all levels of management. The gender-disaggregated ratio for the period was 56% Male and 44% Female.

Capacity Building

The organization ensure continuous training of staff to ensure upgrading of core competencies, knowledge, skills and attitudes to enhance organizational performance, assist employees to gain competences and skills in preparation for more responsible positions. Capacity building also helps each employee prepare for changes and ensure availability of sufficient trained

Annual Report and Financial Statements for the year ended June 30, 2023

human resource-base to meet the company's future requirements. During the period under review, the company executed some training interventions to address gaps identified in the

Employee Engagement

Having engaged employees is critical to the achievement our strategic goals. We have undertaken to take on board all our employees' views and so we always encourage our employees to give their views openly.

Occupational Safety and Health

The Company continues to ensure implementation of Occupational safety and Health Act, 2007. During the period under review we undertook continuous monitoring of work environment based on regular risk assessment.

(iv). Market Place Practises

Kenya Industrial Estates conducts its businesses in a responsible and ethical manner and strives to follow these general principles; Honesty, Fairness, Respect for customers, suppliers, employees, and competitors. KIE through its zero tolerance to corruption promotes transparency and integrity in all its operations.

The organization ensures responsible competition practice by all suppliers in line with Public Procurement and Disposal Act 2015. The suppliers undergo a rigorous process of assessment of their social, environmental and ethical performance that increases reliability of the supply chain, conserves our planet's natural resources, and protects the people who work for and with us. KIE always ensures timely payment to suppliers.

The organization promotes marginalized groups (Women, Youth and Persons living with Disabilities) to access Government Procurement opportunities. In the period 2022/23, KIE trained youth, women and persons living with disabilities (PWD) on accessing government procurement opportunities. These group benefited from procurement opportunities worth Kshs.

In marketing and communications, KIE is committed to responsible advertising in compliance with the existing laws and national and regional standards. KIE ensures that its marketing communications are legal, decent, honest, and truthful, with claims having a sound scientific basis. We are committed to promoting our products in a socially acceptable manner. At the heart of our marketing is safeguarding consumer rights and interests.

Community Engagements (v).

At Kenya Industrial Estates, we are committed to integrating responsible business practices into all our activities, not just with words and statements, but also with action and deeds. With our Corporate Social Responsibility (CSR) commitment, we aim to positively impact the workplace, the marketplace, the environment and the community.

11. Report of the Directors

The Directors submit their report together with the audited financial statements for the year ended June 30, 2023 which show the state of the company's affairs.

i) Principal activities

The principal activities of the company are to promote and facilitate industrialisation through the provision of credit facilities, business development services and industrial work spaces.

ii) Results

The results of the company for the year ended June 30, 2023 are set out on page 1.

iii) Dividends

The Directors do not recommend dividends.

iv) Directors

The members of the Board of Directors who served during the year are shown on page v.

v) Auditors

The Auditor General is responsible for the statutory audit of the company in accordance with Article 229 of the Constitution of Kenya and the Public Audit Act 2015.

By Order of the Board

Charity Ndeke

Company Secretary/ Secretary to the Board

Nairobi

Date 29/12/2013

12. Statement of Directors' Responsibilities

Section 81 of the Public Finance Management Act, 2012 and section 14 of the State Corporations Act, require the Directors to prepare financial statements in respect of Kenya Industrial Estates Ltd, which give a true and fair view of the state of affairs of the Company at the end of the financial year and the operating results of the Company for that year. The Directors are also required to ensure that the Company keeps proper accounting records which disclose with reasonable accuracy the financial position of the Company. The Directors are also responsible for safeguarding the assets of the Company.

The Directors are responsible for the preparation and presentation of the Company's financial statements, which give a true and fair view of the state of affairs of the Company for and as at the end of the financial year ended on June 30, 2023. These responsibilities include: (i) Maintaining adequate financial management arrangements and ensuring that these continue to be effective throughout the reporting period; (ii) Maintaining proper accounting records, which disclose with reasonable accuracy at any time the financial position of the company; (iii) Designing, implementing and maintaining internal controls relevant to the preparation and fair presentation of the financial statements, and ensuring that they are free from material misstatements, whether due to error or fraud; (iv) Safeguarding the assets of the Company; (v) Selecting and applying appropriate accounting policies; and (vi) Making accounting estimates that are reasonable in the circumstances.

The Directors accept responsibility for the Company's financial statements, which have been prepared using appropriate accounting policies supported by reasonable and prudent judgements and estimates, in conformity with International Financial Reporting Standards (IFRS), and in the manner required by the PFM Act, 2012 and the State Corporations Act. The Directors are of the opinion that the Company's financial statements give a true and fair view of the state of Company's transactions during the financial year ended June 30, 2023, and of the Company's financial position as at that date. The Directors further confirm the completeness of the accounting records maintained for the Company, which have been relied upon in the preparation of the Company's financial statements as well as the adequacy of the systems of internal financial control.

In preparing the financial statements, the Directors have assessed the entity's ability to continue as a going concern and nothing has come to the attention of the Directors to indicate

KENYA INDUSTRIAL ESTATES

Annual Report and Financial Statements for the year ended June 30, 2023

that the company will not remain a going concern for at least the next twelve months from the date of this statement.

Approval of the financial statements

Kenya Industrial Estates Financial Statements were approved by the Board on 2023 and signed on its behalf by:

Her Excellency, Lily Ng'ok

Chairperson of the Board/Council

Dr. Parmain ole Narikae, PhD, MBS

Accounting officer

REPUBLIC OF KENYA

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NAIROB

Enhancing Accountability

REPORT OF THE AUDITOR-GENERAL ON KENYA INDUSTRIAL ESTATES LIMITED FOR THE YEAR ENDED 30 JUNE, 2023

PREAMBLE

I draw your attention to the contents of my report which is in three parts:

- A. Report on the Financial Statements which considers whether the financial statements are fairly presented in accordance with the applicable financial reporting framework, accounting standards and the relevant laws and regulations which have a direct effect on the financial statements.
 - B. Report on Lawfulness and Effectiveness in Use of Public Resources which considers compliance with applicable laws, regulations, policies, gazette notices, circulars, guidelines and manuals and whether public resources are applied in a prudent, efficient, economic, transparent and accountable manner to ensure Government achieves value for money and that such funds are applied for the intended purpose.
- C. Report on Effectiveness of Internal Controls, Risk Management and Governance which considers how the entity has instituted checks and balances to guide internal operations. This responds to the effectiveness of the governance structure, the risk management environment and the internal controls, developed and implemented by those charged with governance for orderly, efficient and effective operations of the entity.

An unmodified opinion does not necessarily mean that an entity has complied with all relevant laws and regulations and that its internal controls, risk management and governance systems are properly designed and were working effectively in the financial year under review.

The three parts of the report are aimed at addressing the statutory roles and responsibilities of the Auditor-General as provided by Article 229 of the Constitution, the Public Finance Management Act, 2012 and the Public Audit Act, 2015. The three parts of the report, when read together constitute the report of the Auditor-General.

REPORT ON THE FINANCIAL STATEMENTS

Qualified Opinion

I have audited the accompanying financial statements of Kenya Industrial Estates Limited set out on pages 1 to 47, which comprise of the statement of financial position as at 30 June, 2023, and the statement of profit or loss and other comprehensive income, statement of changes in equity, statement of cash flows and statement of comparison of

budget and actual amounts for the year then ended, and a summary of significant accounting policies and other explanatory information in accordance with the provisions of Article 229 of the Constitution of Kenya and Section 35 of the Public Audit Act, 2015. I have obtained all the information and explanations which, to the best of my knowledge and belief, were necessary for the purpose of the audit.

In my opinion, except for the effect of the matters described in the Basis for Qualified Opinion section of my report, the financial statements present fairly, in all material respects, the financial position of the Kenya Industrial Estates Limited as at 30 June, 2022, and of its financial performance and its cash flows for the year then ended, in accordance with International Financial Reporting Standards (IFRS) and comply with the Public Finance Management Act, 2012 and the Companies Act, 2015.

Basis for Qualified Opinion

Unsupported Land Ownership

The statement of financial position and as disclosed in Note 16(c) to the financial statements indicates several parcels of land measuring 47.9928, which have no title documents. As reported previously, available information indicates that the process of acquiring titles for these land parcels has been underway for significantly long duration. Management has indicated that they are pursuing the National Lands Commission to process and issue the ownership documents. However, by the time of concluding this audit the title deeds were yet to be issued.

In the circumstances, it was not possible to confirm the rightful ownership of these parcels of land, and there is the risk of encroachment by private developers.

The audit was conducted in accordance with International Standards of Supreme Audit Institutions (ISSAIs). I am independent of the Kenya Industrial Estates Limited Management in accordance with ISSAI 130 on Code of Ethics. I have fulfilled other ethical responsibilities in accordance with the ISSAI and in accordance with other ethical requirements applicable to performing audits of financial statements in Kenya. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my qualified opinion.

Emphasis of Matter

1. Long Outstanding Payables - Retention Money

The statement of financial position and as disclosed in Note 33 to the financial statements reflects trade and other payables balance of Kshs.103,319,000. Included in the balance is an amount of Kshs.46,083,000 which relates to retention money, which has been outstanding for more than a period of eighteen (18) months, implying that payments due to contractors and suppliers have been delayed for periods which is beyond the defect liability period of six (6) months.

In the circumstances, the Company is at risk of incurring penalties and interest with the continued delays in paying the retention money.

2. Budgetary Control and Performance

The statement of comparison of budget and actual amounts reflects final revenue budget and actual on comparable basis of Kshs.479,221,000 and Kshs.588,108,000 respectively resulting to an over-collection of Kshs. 108,887,000 or 23% of the budget.

The revenue over-collection is an indication of under budgeting on revenue sources, which may have affected priority planning of activities and impact negatively on delivery of goods and services to the public.

My opinion is not modified in respect of these matters.

Key Audit Matters

Key audit matters are those matters that, in my professional judgment, are of most significance in the audit of the financial statements. There were no key audit matters to Other Matter

Unresolved Prior Year Matters

In the audit report of the previous year, several issues were raised under the Report on Lawfulness and Effectiveness in Use of Public Resources and Report on Effectiveness of Internal Controls, Risk Management and Governance which have remained unresolved Other Information

The Directors are responsible for the other information, which comprises the Chairman's Report, Report of the Chief Executive Officer, Statement of Performance against Predetermined Objectives, Corporate Governance Statement, Environmental and Sustainability Report, Report of the Directors, and Statement of Directors' Responsibilities. The other information does not include the financial statements and my auditor's report thereon.

My opinion on the financial statements does not cover the other information and I do not

REPORT ON LAWFULNESS AND EFFECTIVENESS IN USE OF PUBLIC Conclusion

As required by Article 229(6) of the Constitution, based on the audit procedures performed, I confirm that, nothing has come to my attention to cause me to believe that public resources have not been applied lawfully and in an effective way.

Basis for Conclusion

The audit was conducted in accordance with ISSAI 4000. The standard requires that comply with ethical requirements and plan and perform the audit to obtain assurance about whether the activities, financial transactions and information reflected in the financial statements are in compliance, in all material respects, with the authorities which govern them. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my conclusion.

REPORT ON EFFECTIVENESS OF INTERNAL CONTROLS, RISK MANAGEMENT AND GOVERNANCE

Conclusion

As required by Section 7(1)(a) of the Public Audit Act, 2015, based on the audit procedures performed, I confirm that, nothing has come to my attention to cause me to believe that internal controls, risk management and overall governance were not effective.

Basis for Conclusion

The audit was conducted in accordance with ISSAI 2315 and ISSAI 2330. The standards require that I plan and perform the audit to obtain assurance about whether effective processes and systems of internal control, risk management and overall governance were operating effectively, in all material respects. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my conclusion.

REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

As required by Companies Act, 2015, I report based on audit, that:

- i. I have obtained all the information and explanations which, to the best of my knowledge and belief, were necessary for the purpose of the audit;
- ii. In my opinion, adequate accounting records have been kept by the Company, so far as appears from the examination of those records; and,
- iii. The Company's financial statements are in agreement with the accounting records.

Responsibilities of Management and the Board of Directors

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards and for maintaining effective internal control as Management determines is necessary to enable the preparation of financial statements which are free from material misstatement, whether due to fraud or error and for its assessment of the effectiveness of internal control, risk management and governance.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters

related to going concern and using the going concern basis of accounting unless Management is aware of the intention to liquidate the Company or to cease its operations.

Management is also responsible for the submission of the financial statements to the Auditor-General in accordance with the provisions of Section 47 of the Public Audit

In addition to the responsibility for the preparation and presentation of the financial statements described above, Management is also responsible for ensuring that the activities, financial transactions and information reflected in the financial statements are in compliance with the authorities which govern them, and that public resources are

The Board of Directors is responsible for overseeing the Company's financial reporting process, reviewing the effectiveness of how Management monitors compliance with relevant legislative and regulatory requirements, ensuring that effective processes and systems are in place to address key roles and responsibilities in relation to governance and risk management, and ensuring the adequacy and effectiveness of the control

Auditor-General's Responsibilities for the Audit

The audit objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report which includes my opinion in accordance with the provisions of Section 48 of the Public Audit Act, 2015 and submit the audit report in compliance with Article 229(7) of the Constitution. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISSAIs will always detect a material misstatement and weakness when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

In addition to the audit of the financial statements, a compliance audit is planned and performed to express a conclusion about whether, in all material respects, the activities, financial transactions and information reflected in the financial statements are in compliance with the authorities which govern them and that public resources are applied in an effective way, in accordance with the provisions of Article 229(6) of the Constitution and submit the audit report in compliance with Article 229(7) of the Constitution.

Further, in planning and performing the audit of the financial statements and audit of compliance, I consider internal control in order to give an assurance on the effectiveness of internal controls, risk management and governance processes and systems in accordance with the provisions of Section 7(1)(a) of the Public Audit Act, 2015 and submit the audit report in compliance with Article 229(7) of the Constitution. My consideration of the internal control would not necessarily disclose all matters in the internal control which might be material weaknesses under the ISSAIs. A material weakness is a condition in which the design or operation of one or more of the internal control components does not

reduce to a relatively low level the risk that misstatements caused by error or fraud in amounts which would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions.

Because of its inherent limitations, internal control may not prevent or detect misstatements and instances of non-compliance. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies and procedures may deteriorate.

As part of an audit conducted in accordance with ISSAIs, I exercise professional judgement and maintain professional skepticism throughout the audit. I also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence which is sufficient and appropriate to provide a basis for my Opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Management.
- Conclude on the appropriateness of the Management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions which may cast significant doubt on the Company's ability to continue as a going concern. If I conclude that a material uncertainty exists, I am required to draw attention in the auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify of my audit report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures and whether the financial statements represent the underlying transactions and events in a manner which achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information and business activities of the Company to express an opinion on the financial statements.
- Perform such other procedures as I consider necessary in the circumstances.

I communicate with the Management regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control which are identified during the audit.

. 15

I also provide Management with a statement that I have complied with relevant ethical requirements regarding independence and to communicate with them all relationships and other matters which may reasonably be thought to bear on my independence and where applicable, related safeguards.

FCPA Nancy Gathungu, CBS AUDITOR-GENERAL

Nairobi

27 March, 2024

14. Statement of Profit or Loss and Other Comprehensive Income for the year ended 30th June 2023.

| Description | Note | 2023 | 2022 |
|--|--|--|--|
| | | Kshs'000' | |
| Revenues | Provide the Second Section of the Second Section Secti | 43013 000 | Kshs'000' |
| Revenue from Contracts with Customers | 6 | 170 000 | |
| Other Income | | 172,829 | 143,585 |
| Grants from the national government | 29 | | A commence of the state of the |
| Finance income | | 272,960 | 280,240 |
| Other income | 8 | 37,587 | 34,491 |
| Total Revenues | 9 | 104,732 | 97,526 |
| - Contraction | | 588,108 | 555,842 |
| Operating Expenses | | | |
| Administration costs | 10 | | the second and advantage of the second control of the second contr |
| Selling and distribution costs | The state of the s | 496,992 | 497,911 |
| Total operating expenses | 11 | 4,108 | 5,590 |
| The superiors | | 501,100 | 503,501 |
| Profit/(loss) before taxation | | | |
| Income tax expense/(credit) | | 87,008 | 52,341 |
| Profit/(loss) after taxation | 13 | 5,514 | 3,457 |
| Earnings per share – basic and diluted | | 81,494 | 48,884 |
| Dividend per share | 14 | 20 | 12 |
| | 15 | The state of the s | And the second section of the section o |

15. Statement of Financial Position as at 30th June 2023

| Description | N | ote | 2023 | |
|-------------------------------|--|-----|--|--|
| Assets | | | Kshs'000' | 202 |
| Non-Current Assets | The state of the s | | 10000 | Kshs'000 |
| Property, Plant And Equipment | | | | \$ |
| Intangible Assets | 11 | 5 | 782,193 | |
| Investment Property | 11 | 7 | 9,496 | 812,26 |
| Right of use Assets | 18 | 3 | 998,585 | 9,49 |
| Unquoted Investments | 19 |) | 485,425 | 998,58 |
| Staff Receivables | 20 | | 403,423 | 489,394 |
| Loans | 24 | + | 000 | |
| | 23 | - 1 | 28.074 | 28,918 |
| Total Non-Current Assets | As J | | 1,979,467 | 1,568,046 |
| Current Assets Inventories | The state of the s | | 4,283,240 | 3,906,704 |
| | 21 | | | |
| Trade And Other Receivables | 22 | | 6,843 | 6,390 |
| Bank and Cash Balances | 25 | - | 179,794 | 220,009 |
| Total Non-Current Assets | bes. | | 1,740.467 | 1,755,119 |
| Total Assets | | | 1,927,104 | 1,981,518 |
| Equity and Liabilities | The state of the s | | 6,210,344 | 5,888,222 |
| Capital and Reserves | And the second s | | | 0,000,222 |
| Ordinary Share Capital | | | | The second secon |
| Reserves | 26 | | 80,277 | 90.05 |
| | 27 | 1 | | 80,277 |
| Capital and Reserves | | - | 5,765,085 | 5,435,025 |
| Non-Current Liabilities | | | 5,845,362 | 5,515,302 |
| Deferred Tax Liability | and the same of th | | | 77.0,002 |
| | 32 | | 35,608 | |
| Total Non-Current Liabilities | | | 33,008 | 35,608 |
| Current Liabilities | | | 35,608 | 35,608 |
| Borrowings | | | Control of the Contro | - 5,000 |
| rade and Other Payables | 31 | - | 218,518 | |
| | 33 | | 103,319 | 218,518 |
| rovision of leave pay | 35 | | | 113,548 |
| otal Current liabilities | | | 7,537 | 5,246 |
| otal Equity and Liabilities | | | 329,374 | 337,312 |
| | | | 6,210,344 | 5,888,222 |

The financial statements were approved by the Board on $\frac{29}{12}$ 2023 and signed on its behalf by:

Dr. P. Narikae, PhD, MBS

Managing Director

Charles Mativo

Head of Finance

ICPAK M/NO: 3736

Her Excellency, Lily Ng'ok

Chairman of the Board

KENYA INDUSTRIAL ESTATES
Annual Report and Financial Statements for the year ended June 30, 2023

16. Statement of Changes in Equity for the year ended 30 June 2023

| | Ordinary share capital | Capital Reserve | Disposal of Sheds | GOK Irredeemable Loans | Revaluation reserve | GOK Loan write off | Grants | Retained | Total |
|------------------------------------|---------------------------|--------------------|----------------------|------------------------------|------------------------|-----------------------|-----------|-------------|-----------|
| | Kshs'000 | Kshs'000 | Kshs'000 | Kshs'000 | Kshs'000 | Kshs'000 | Kshs'000 | Kshs'000 | Kshs'000 |
| | | | | | | | | | |
| At July 1, 2021 | 80.277 | 22,523 | 68,637 | 190,257 | 838,405 | 1,210,000 | 5,843,812 | (3,389,170) | 4,864,741 |
| Government orani | | | | | | | 604,634 | | 604,634 |
| | | | | | | • | 1 | 1 | 1 |
| GOK loan write off | | | | | | | | 1 | E SO |
| Transfer to Retained Profit | | | | | | | | (2,957) | (7567) |
| Total comprehensive Loss | | | | | | | | 48,884 | 48,884 |
| At June 30, 2022 | 80.277 | 22,523 | 68,637 | 190,257 | 838,405 | 1,210,000 | 6,448,446 | (3,343,243) | 5,515,302 |
| | | | | | | | | | |
| At July 1, 2022 | 80.277 | 22,523 | 68,637 | 190,257 | 838,405 | 1,210,000 | 6,448,446 | (3,343,243) | 5,515,302 |
| Government grant Note (7) | | | | | | and the second | 255,230 | 1 | 255,230 |
| T. C. of martination from | | | | | | | • | * | * |
| capital fund to retained earnings | | | | | | | | (6,664) | (6,664) |
| Prior year adjustments | | | | | | | | 81,494 | 81,494 |
| Transfer to Retained profit (Loss) | | | | | | | | | * |
| At June 30, 2023 | 80.277 | 22,523 | 68,637 | 190,257 | 838,405 | 1,210,000 | 6,703,676 | (3,268,413) | 5,845,362 |
| | | | | | | | | | |

17. Statement of Cash Flows for the year ended 30 June 2023

| | | 2023 | 202 |
|--|-------|-----------|-----------|
| OPERATING ACTIVITIES | Notes | Kshs'000 | Kshs'00 |
| Cash generated from / (used in) operations | 36 | | |
| Interest received | | (304,745) | (282,35 |
| | 8 | 36,765 | 33,57 |
| Net cash generated from/ (used in) operating activities | | 50,705 | 33,31 |
| INVESTING ACTIVITIES | | (267,980) | (248,779 |
| Purchase of property, plant and equipment | 16 | | |
| The state of the s | 16 | (1,901) | (8,52 |
| Net cash generated from/ (used in) investing activities | | (1,901) | 10 800 |
| FINANCING ACTIVITIES | | (1,201) | (8,527) |
| GOK Development Grant | 7 | 0.55.050 | |
| Net cash generated from/ (used in) financing activities | | 255,230 | 604,63 |
| NCREASE/ (DECREASE) IN CASH AND CASH | | 255,230 | 604,63 |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF | | (14,651) | 347,328 |
| CAK | 36(b) | | |
| CASH AND CASH EQUIVALENTS AT END OF THE | 26(1) | 1,755,118 | 1,407,791 |
| | 36(b) | 1,740,467 | 1,755,118 |

KENYA INDUSTRIAL ESTATES

Annual Report and Financial Statements for the year ended June 30, 2023

18. Statement of Comparison of Budget and Actual amounts for the period ended 30 June 2023

| | | | | MA PERIOR | | せつた」はもうしもく | 20121212 |
|----------------------------------|-----------|---------------|--------------|------------|-------------|------------|-------------|
| | Original | Adinetmente | Final Budget | comparable | Performance | (%) | on material |
| | nagnna | Aujustinents. | | pasis | difference | variance | variances |
| | 2022-2023 | | 2022-2023 | 2022-2023 | | | |
| Revenue | Shs'000' | Shs'000' | Shs'000' | Shs'000' | Shs'000' | | |
| Interest Insome | 119,078 | 1 | 119,078 | 173,651 | 54,573 | 31% | |
| Grant from National Government | 272,990 | (30) | 272,960 | 272,960 | 8 | %0 | |
| Rent Income | 50,384 | 1 | 50,384 | 59,027 | 8,643 | 15% | |
| Other Income | 19,333 | 11,161 | 30,494 | 45,705 | 15,211 | 33% | (a) |
| Finance Income | 6,305 | 1 | 6,305 | 36,765 | 30,460 | 83% | (9) |
| Total income | 468,090 | 11,131 | 479,221 | 588,108 | 108,887 | %61 | |
| Expenses | | | | | | | |
| Compensation to Employees | 320,300 | (700) | 319,600 | 303,000 | 16,600 | 2% | |
| Use of Goods and Services | 137,005 | 12,861- | 149,866 | 133,980 | 15,886 | 12% | (c) |
| Rent Paid | 4,252 | (1000) | 3,252 | 3,259 | (2) | %0 | |
| Amortization and Depreciation | 5,347 | 1 | 5,347 | 35,942 | (30,595) | %(58) | |
| Provision write off | 1,000 | , | 1,000 | 24,919 | (23,919) | %(96) | (p) |
| Taxation paid | 1 | t | 1 | 5,514 | (5,514) | %(001) | |
| Grants and Subsidies Paid | | 1 | 1 | 6 | | , | |
| Total Expenditure | 467,904 | 11,161 | 479,065 | 506,614 | (25,492) | (5)% | |
| Net Profit / Loss for the Period | 186 | (30) | 156 | 81,494 | 83,395 | 100% | |

EXPLANATORY NOTES TO MAJOR VARIANCES

- (a) Other Income-: This was a result lower income from Business Advisory services than anticipated
- (b) Finance Income-: The achievement was higher than anticipated.
- (c) Provision Write-off- This was portfolio clean-up which was concluded within the year
- (d) Use of goods and services- Cost Management measures during the year resulted in some savings in the use of goods and services.

19. Notes to the Financial Statements

1. General Information

KIE is established by and derives its authority and accountability from the Companies Act. The company is wholly owned by the Government of Kenya and is domiciled in Kenya. The company's principal activity is to promote and facilitate industrialization through provision of credit facilities, business development services and industrial workspace.

For Kenyan Companies Act reporting purposes, the balance sheet is represented by the statement of financial position and the profit and loss account by the statement of profit or loss and other comprehensive income in these financial statements

2. Statement of Compliance and Basis of Preparation

The financial statements have been prepared on a historical cost basis except for the measurement at re-valued amounts of certain items of property, plant and equipment, marketable securities and financial instruments at fair value, impaired assets at their estimated recoverable amounts and actuarially determined liabilities at their present value. The preparation of financial statements in conformity with International Financial Reporting Standards (IFRS) allows the use of estimates and assumptions. It also requires management to exercise judgement in the process of applying the Kenya Industrial Estates Ltd accounting policies. The areas involving a higher degree of judgment or complexity, or where (I-VII).

The financial statements have been prepared and presented in Kenya Shillings, which is the functional and reporting currency of the Company and all values are rounded to the nearest thousand (Kshs'000).

The financial statements have been prepared in accordance with the PFM Act, the State Corporations Act, and International Financial Reporting Standards (IFRS). The accounting policies adopted have been consistently applied to all the years presented.

- Application of New and Revised International Financial Reporting 3. Standards (IFRS)
- New and amended standards and interpretations in issue and effective in the year ended i. 30 June 2023.

| Title | Description | Effective Date |
|---|--|--|
| IFRS 17 Insurance Contracts (issued in May 2017) IAS 8- Accounting Policies, Errors, and Estimates | The new standard establishes principles for the recognition, measurement, presentation and disclosure of insurance contracts issued. It also requires similar principles to be applied to reinsurance contracts held and investment contracts with discretionary participation features issued. The objective is to ensure that entities provide relevant information in a way that faithfully represents those contracts. The Company does not issue insurance contracts. / The company is an insurance company. The adoption of IFRS 17 has had the following effects: Xxx Xxx (amend as appropriate) The amendments, applicable to annual periods beginning on or after 1st January 2023, introduce a definition of 'accounting estimates' and include other amendments to IAS 8 to help entities distinguish changes in | Effective for annual periods beginning on or after 1st January 2023. The amendments are effective for annual reporting periods beginning on or after the state of the state o |
| Amendments to IAS 1 titled Disclosure of Accounting Policies (issued | periods beginning on or after 1st Janua 2023, require entities to disclose the material accounting policy information. | al The amendments arry effective for annuation periods beginning on after January 1, 2023. |

| Title | Description | Effective Date |
|---|--|--|
| in February 2021) | (entity to state whether this has brought about changes to the accounting policies disclosed) | |
| Amendments to IAS 12 titled Deferred Tax Related to Assets and Liabilities arising from a Single Fransaction Sissued in May 2021) | The amendments, applicable to annual periods beginning on or after 1st January 2023, narrowed the scope of the recognition exemption in paragraphs 15 and 24 of IAS 12 (recognition exemption) so that it no longer applies to transactions that, on initial recognition, give rise to equal taxable and deductible temporary differences. | The amendments are effective for annual periods beginning on or after January 1, 2023. |

The Directors have assessed the applicable standards and amendments. Based on their assessment of impact of application of the above, they do not expect that there will be a significant impact on the company's financial statements.

Application of New and Revised International Financial Reporting Standards (IFRS)

New and amended standards and interpretations in issue but not yet effective in the year ii. ended 30 June 2023.

| nded 30 June 2025. | | Effective Date |
|---|--|--|
| Title | Description | |
| Amendments to IAS I titled Classification of Liabilities as Current or Non- current (issued in January 2020, amended in | The amendments, applicable to annual periods beginning on or after 1st January 2024, clarify a criterion in IAS 1 for classifying a liability as non-current: the requirement for an entity to have the right to defer settlement of the liability for at least 12 months after the reporting period | periods beginning on or |
| October 2022) Amendment to IFRS 16 titled Lease Liability in a Sale and Leaseback (issued in September 2022) | periods beginning on or after 1st January 2024, requires a seller-lessee to subsequently measure lease | periods beginning on or after January 1, 2024. Earlier application is permitted. |
| Amendments to IAS I titled Non- current Liabilities with Covenants (issued in Octobe 2022) | The amendments, applicable to annual periods beginning on or after 1st January 2024, improve the information an entity provides about arrangements for which an entity's right to defer settlement of those liabilities for at least twelve months after the reporting period is subject to the entity complying with condition specified in the loan arrangement. | effective for annual periods beginning on or after January 1, 2024 Earlier application is permitted. |

(The Directors do not plan to apply any of the above until they become effective. Based on their assessment of the potential impact of application of the above, they do not expect that there will be a significant impact on the company's financial

Early adoption of standards iii.

Kenya Industrial Estates did not early adopt any new or amended standards in year 2022-2023

4. Summary of Accounting Policies

The principle accounting policies adopted in the preparation of these financial statements are set

Revenue recognition a)

Revenue is measured based on the consideration to which the entity expects to be entitled in a contract with a customer and excludes amounts collected on behalf of third parties. The entity recognizes revenue when it transfers control of a product or service to a customer.

- Revenue from the sale of goods and services is recognized in the year in which the i)Company delivers products to the customer, the customer has accepted the products and collectability of the related receivables is reasonably assured.
- Grants from National Government are recognized in the year in which the Company ii) actually receives such grants. Recurrent grants are recognized in the statement of comprehensive income. Capital grants received and are meant for capital projects are amortized and recognized as grants income in the Statement of Comprehensive Income. The amortized amount is transferred from GOK capital fund to retained earnings under the Statement of Changes in Equity each year. This is in line with IAS 20. Also, the Development/ Capital grants are recognized in the statement of financial position
- Finance income comprises interest receivable from bank deposits and investment in iii) securities, and is recognized in profit or loss on a time proportion basis using the effective interest rate method.
- Dividend income is recognized in the income statement in the year in which the right to iv) receive the payment is established. V)
- Rental income is recognized in the income statement as it accrues using the effective interest implicit in lease agreements.
- Other income is recognized as it accrues. vi)

Notes to the Financial Statements (Continued) Summary of Accounting Policies

In-kind contributions b)

In-kind contributions are donations that are made to the company in the form of actual goods and/or services rather than in money or cash terms. These donations may include vehicles, equipment or personnel services. Where the financial value received for in-kind contributions can be reliably determined, the company includes such value in the statement of comprehensive income both as revenue and as an expense in equal and opposite amounts; otherwise, the contribution is not recorded.

Property, plant and equipment

All categories of property, plant and equipment are initially recorded at cost less accumulated depreciation and impairment losses.

Certain categories of property, plant and equipment are subsequently carried at re-valued amounts, being their fair value at the date of re-valuation less any subsequent accumulated depreciation and impairment losses.

Increases in the carrying amounts of assets arising from re-valuation are credited to other comprehensive income. Decreases that offset previous increases in the carrying amount of the same asset are charged against the revaluation reserve account; all other decreases are charged to profit or loss in the income statement. Gains and losses on disposal of items of property, plant and equipment are determined by comparing the proceeds from the disposal with the net carrying amount of the items, and are recognized in profit or loss in the income statement.

Depreciation and impairment of property, plant and equipment d)

Freehold land and capital work in progress are not depreciated. Capital work in progress relates mainly to the cost of ongoing but incomplete works on buildings and other civil works and installations.

Depreciation on property, plant and equipment is recognized in the income statement on a straight-line basis to write down the cost of each asset or the re-valued amount to its residual value over its estimated useful life. The annual rates in use, as guided by National Treasury policy on assets depreciation are:

Summary of Accounting Policies

Buildings and civil works 40 years or the unexpired lease period Plant and machinery

12.5 years

Motor vehicles, including motor cycles 5 years

Computers and related equipment

5 years Office equipment

8 years Office furniture and fittings 10 years

A full year's depreciation charge is recognized both in the year of asset purchase and in the year of

Items of property, plant and equipment are reviewed annually for impairment. Where the carrying amount of an asset is assessed as greater than its estimated recoverable amount, an impairment loss is recognized so that the asset is written down immediately to its estimated recoverable amount.

Amortization and impairment of intangible assets e)

Amortization is calculated on the straight-line basis over the estimated useful life of the intangible asset for use over ten years. All intangible assets are reviewed annually for impairment. Where the carrying amount of an intangible asset is assessed as greater than its estimated recoverable amount, an impairment loss is recognized so that the asset is written down immediately to its estimated recoverable amount. Investment property

f)

Investment property, which is property held to earn rentals and/or for capital appreciation (including property under construction for such purposes), is measured initially at cost, including transaction costs. Subsequent to initial recognition, investment property is measured at fair value. Gains or losses arising from changes in the fair value of investment property are included in profit or loss in the period in which they arise. An investment property is derecognized upon disposal or when the investment property is permanently withdrawn from use and no future economic benefits are expected from the disposal. Any gain or loss arising on de-recognition of the property (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the period in which the property is derecognized.

Notes to the Financial Statements (Continued) Summary of Accounting Policies

Unquoted investments

Unquoted investments are measured at fair value through profit or loss (FVTPL).

h) Inventories

Inventories are stated at the lower of cost and net realizable value. Cost comprises direct materials and, where applicable, direct labor costs and those overheads that have been incurred in bringing the inventories to their present location and condition. Cost is calculated using the weighted average cost method or First In First Out (FIFO). Net realizable value represents the estimated selling price less all estimated costs of completion and costs to be incurred in marketing, selling and distribution.

Trade and other receivables

Trade and other receivables are recognized at amortized cost less allowances for any uncollectible amounts. These are assessed for impairment on a continuing basis. An estimate is made of doubtful receivables based on a review of all outstanding amounts at the year end. Bad debts are written off after all efforts at recovery have been exhausted.

Taxation i)

Current income tax

Current income tax assets and liabilities for the current period are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted, at the reporting date in the area where the Entity operates and generates taxable income. Current income tax relating to items recognized directly in net assets is recognized in net assets and not in the statement of financial performance.

Current income tax assets and liabilities for the current period are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted, at the reporting date in the area where the Entity operates and generates taxable income.

Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

Notes to the Financial Statements (Continued) Summary of Accounting Policies

ii) Deferred tax

Deferred tax is provided using the liability method on temporary differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes at the reporting date. Deferred tax liabilities are recognized for all taxable temporary differences, except in respect of taxable temporary differences associated with investments in controlled entities, associates and interests in joint ventures, when the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future. Deferred tax assets are recognized for all deductible temporary differences, the carry forward of unused tax credits and any unused tax losses. Deferred tax assets are recognized to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilized, except in respect of deductible temporary differences associated with investments in controlled entities, associates and interests in joint ventures, deferred tax assets are recognized only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilized.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. Unrecognized deferred tax assets are re-assessed at each reporting date and are recognized to the extent that it has become probable that future taxable profits will allow the deferred tax asset to be recovered. Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred tax relating to items recognized outside surplus or deficit is recognized outside surplus or deficit. Deferred tax items are recognized in correlation to the underlying transaction in net assets. Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current income tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

Summary of Accounting Policies

Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. To the extent that variable rate borrowings are used to finance a qualifying asset and are hedged in an effective cash flow hedge of interest rate risk, the effective portion of the derivative is recognized in other comprehensive income and reclassified to profit or loss when the qualifying asset impacts profit or loss. To the extent that fixed rate borrowings are used to finance a qualifying asset and are hedged in an effective fair value hedge of interest rate risk, the capitalized borrowing costs reflect the hedged interest rate. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalization. All other borrowing costs are recognized in profit or loss in the period in which they are incurred.

Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and cash at bank, short-term deposits on call and highly liquid investments with an original maturity of three months or less, which are readily convertible to known amounts of cash and are subject to insignificant risk of changes in value. Bank account balances include amounts held at the Central Bank of Kenya and at various Commercial Banks at the end of the reporting period. For the purposes of these financial statements, cash and cash equivalents also include short term cash imprests and advances to authorized public officers and/or institutions which were not surrendered or accounted for at the end of the financial year.

Borrowings m)

Interest bearing loans and overdrafts are initially recorded at fair value being received, net of issue costs associated with the borrowing. Subsequently, these are measured at amortized cost using the effective interest rate method. Amortized cost is calculated by taking into account any issue cost and any discount or premium on settlement. Finance charges, including premiums payable of settlement or redemption are accounted for on accrual basis and are added to the carrying amount of the instrument to the extent that they are not settled in the period in which they arise. Loan interest accruing during the construction of a project is capitalized as part of the cost of the project.

n) Trade and other payables

Trade and other payables are non-interest bearing and are carried at amortized cost, which is measured at the fair value of contractual value of the consideration to be paid in future in respect of goods and services supplied, whether billed to the entity or not, less any payments made to the suppliers.

o) Retirement benefit obligations

The company operates a defined contribution scheme for all full-time employees from July 1, 2011. The scheme is administered by an in-house team and is funded by contributions from both the company and its employees.

The company also contributes to the statutory National Social Security Fund (NSSF). This is a defined contribution scheme registered under the National Social Security Act. The company's obligation under the scheme is limited to specific contributions legislated from time to time and is currently at Kshs.200 per employee per month. With effect from February 2023, employees contribute 6% of basic pay capped to a maximum of Kshs. 1,080 and the employer matches the amount.

p) Provision for staff leave pay

Employees' entitlements to annual leave are recognized as they accrue at the employees. At provision is made for the estimated liability for annual leave at the reporting date.

q) Exchange rate differences

The accounting records are maintained in the functional currency of the primary economic environment in which the entity operates, Kenya Shillings. Transactions in foreign currencies during the year/period are translated into the functional currency using the exchange rates prevailing at the dates of the transactions or valuation where items are re-measured. Any foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in profit or loss.

Summary of Accounting Policies

r) Budget information

The original budget for FY 2022-2023 was approved by the National Assembly. Subsequent revisions or additional appropriations were made to the approved budget in accordance with specific approvals from the appropriate authorities. The additional appropriations are added to the original budget by the entity upon receiving the respective approvals in order to conclude the final budget

The entity's budget is prepared on a different basis to the actual income and expenditure disclosed in the financial statements. The financial statements are prepared on accrual basis using a classification based on the nature of expenses in the statement of financial performance, whereas the budget is prepared on a cash basis. The amounts in the financial statements were recast from the accrual basis to the cash basis and reclassified by presentation to be on the same basis as the approved budget. A comparison of budget and actual amounts, prepared on a comparable basis to the approved budget, is then presented in the statement of comparison of budget and actual amounts. In addition to the Basis difference, adjustments to amounts in the financial statements are also made for differences in the formats and classification schemes adopted for the presentation of the financial statements and the approved budget.

A statement to reconcile the actual amounts on a comparable basis included in the statement of comparison of budget and actual amounts and the actuals as per the statement of financial performance has been presented under section xxx of these financial statements.

s) Service concession arrangements

The Entity analyses all aspects of service concession arrangements that it enters into in determining the appropriate accounting treatment and disclosure requirements. In particular, where a private party contributes an asset to the arrangement, the Entity recognizes that asset when, and only when, it controls or regulates the services the operator must provide together with the asset, to whom it must provide them, and at what price. In the case of assets other than 'whole-of-life' assets, it controls, through ownership, beneficial entitlement or otherwise – any significant residual interest in the asset at the end of the arrangement. Any assets so recognized are measured at their fair value. To the extent that an asset has been recognized, the Entity also recognizes a corresponding liability, adjusted by a cash consideration paid or received.

t) Comparative figures

Where necessary comparative figures for the previous financial year have been amended or reconfigured to conform to the required changes in presentation.

u) Subsequent events

There have been no events subsequent to the financial year end with a significant impact on the financial statements for the year ended June 30, 2023.

5. Significant Judgments and Sources of Estimation Uncertainty

The preparation of the Entity's financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the disclosure of contingent liabilities, at the end of the reporting period. However, uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the asset or liability affected in future periods.

a) Estimates and assumptions

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below. The Entity based its assumptions and estimates on parameters available when the financial statements were prepared. However, existing circumstances and assumptions about future developments may change due to market changes or circumstances arising beyond the control of the Entity. Such changes are reflected in the assumptions when they occur.

b) Useful lives and residual values

The useful lives and residual values of assets are assessed using the following indicators to inform potential future use and value from disposal:

- The condition of the asset based on the assessment of experts employed by the Entity
- The nature of the asset, its susceptibility and adaptability to changes in technology and processes
- The nature of the processes in which the asset is deployed
- Availability of funding to replace the assets

c) Provisions

Provisions were raised and management determined an estimate based on the information available. Additional disclosure of these estimates of provisions is included in Note xxx. Provisions are measured at the management's best estimate of the expenditure required to settle the obligation at the reporting date, and are discounted to present value where the effect is material.

Provision for Loans Ι.

The organization applies the banking regulations issued by the Central Bank on risk classification for loans and provisioning for bad and doubtful loans, using prudential guidelines as shown in table below:

| Catagoni | Classification | Provisioning |
|----------|----------------------------------|--|
| Category | | general provision of 1% of loan balance |
| Α | Normal class (0-30 days) | general provision of 2% of loan balance |
| В | Watch class (31-90 days) | 20% of loan balance less suspended interest |
| C | Sub-standard class (91-180 days) | 100% of loan balance less suspended interest |
| D | Doubtful class (181-365 days) | 100% of foan balance less suspended interest |
| E | Loss class (365 days) | 100% of loan balance less security |

Impairment Losses П.

At the end of each reporting period, the Corporation reviews the carrying amounts of its financial assets to determine whether there is any indication that those assets have suffered an impairment loss. A financial asset or a group of financial assets is impaired and impairment losses are incurred if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that the loss event has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss.

Where it is not possible to estimate the recoverable amount of an individual asset, the Corporation estimates the recoverable amount of the cash generating unit to which the asset belongs.

III. Provision for Ex-staff Imprests and Advances

The company makes estimates of doubtful receivables in relation to ex-staff imprest and advances and makes provision based on the estimates. Bad debts in relation to ex-staff and advances are written off after all efforts at recovery have been exhausted.

IV. Impairment Losses on Loans and Advances

The estimation of potential credit losses is inherently uncertain and depends upon many factors, including general economic conditions, changes in individual customers' circumstances, structural changes within industries that alter competitive positions and other external factors such as legal and regulatory requirements. Impairment is measured for all accounts that are identified as non-performing. All relevant considerations that have a bearing on the expected future cash flows are taken into account which include but not limited to future business prospects for the customer and realizable value of security.

Subjective judgements are made in this process of cash flow determination both in value and timing and may vary from one person to another. Judgements may also change with time as new information becomes available.

The company review its loans and advances at each reporting date to assess whether an allowance for impairment should be recognized in profit or loss. Judgement is required in the estimation of the amount and timing of future cash flows when determining the level of allowance required. Such estimates are based on assumptions on a number of factors.

V. Property, Plant and Equipment

Property, plant and equipment are depreciated over its useful life taking into consideration residual values. Critical estimates are made by management in determining the depreciation rates based on reasonable estimates of the useful life of the assets.

Going Concern VI.

The Board of Directors and Management have evaluated the going concern status of the company and have no reason to believe the company will not be in operation in the next financial year because the company is funded by the Government through budgetary allocations. In making this judgement the directors and management have made reasonable estimates and judgement on the budgetary allocation expected from government.

Related Parties VII.

In the normal course of business, the company has entered into transactions with related parties. The related party transactions are at arm's length.

6. Revenue from contract with customers

| Description | 2023 | 2022 |
|----------------------------|------------|-----------|
| Interest income from loans | Kshs'000'* | Kshs'000' |
| Total | 172,829 | 143,585 |
| | 172,829 | 143,585 |

7. Grants from National Government

| Description | 2023 | |
|--|--|-----------|
| | The state of the s | 2022 |
| Recurrent grants received | Kshs'000' | Kshs'000' |
| Capital grants realized (see note below) | 272,960 | 280,240 |
| Total | 255,230 | 604,634 |
| | 528,190 | 004,034 |

| Name of the Entity sending the grant | Amount recognized in the Statement of Comprehensi ve Income KShs'000' | Amount deferred under deferred income KShs'000' | Amount recognised in capital fund. KShs'000' | 2023 Kshs'000' | 2022 Kshs'000' |
|--|---|--|--|-------------------|-------------------|
| Ministry of | | and the same property of the case of a way and the same of the sam | | | |
| Industrialization/ | | | | | |
| State | | | | | |
| Department | 272,960 | ~ , | 255,230 | 272,960 | 280 240 |
| Total | 272,960 | - | | ,> 00 | 280,240 |
| 4.03681 | 272,700 | | 255,230 | 272,960 | 280,240 |

8. Finance Income

| Description | 2023 | 2022 |
|---|-----------|-----------|
| Interest from commercial banks and financial institutions | Kshs'000' | Kshs'000' |
| Interest on Staff Loans | 36,765 | 33.579 |
| Total | 822 | 912 |
| | 37,587 | 34.491 |

9. Other Income

| Description | 2023 | | 2022 |
|--|-----------|---|-----------|
| | Kshs'000' | | Kshs'000' |
| | 6 | ń | 20 |
| Sale of Tender Documents | 5,738 | | 4,091 |
| Commissions and charges | | | 18,761 |
| Business Development Services Income | 34,411 | | |
| and the same of th | 5,550 | | 10,202 |
| Miscellaneous Receipts | 59,027 | | 64,452 |
| Rental Income | 104,732 | | 97,526 |
| Total | 201910 | | |

| 0. Administration Costs | 2023 | 2022 |
|--|-----------|-----------|
| Description | Kshs'000' | Kshs'000' |
| | 297,136 | 297,275 |
| Staff costs (Note (10a) | 10,390 | 20,728 |
| Directors' emoluments | 2,930 | 3,839 |
| Electricity and water | 15,862 | 14,757 |
| Communication services and supplies | | 22,945 |
| Transportation, travelling and subsistence | 29,222 | 11,842 |
| Advertising, printing, stationery and photocopying | 13,285 | 4,853 |
| Rent expenses | 3,259 | |
| Staff training expenses | 5,864 | 11,948 |
| Hospitality supplies and services | 160 | 351 |
| | 10,178 | 9,462 |
| Insurance costs | 1,844 | 1,702 |
| Bank charges and commissions | 6,980 | 6,722 |
| Office and general supplies and services | 600 | 600 |
| Auditors' remuneration | 4,916 | 4,053 |
| Legal fees | 338 | 604 |
| Consultancy fees | | 3,805 |
| Repairs and maintenance | 3,283 | 24,683 |
| Provision for bad and doubtful debts | 24,919 | 35,18 |
| Depreciation | 31,973 | |
| Amortization | 3,969 | 4,25 |
| Other Operating Expenses | 29,884 | 18,30 |
| Total | 496,992 | 497,91 |

10(a) Staff Costs

| Description | 2023 | 0.00 |
|--|-------------|--|
| Salaries and allowances of permanent employees | Kshs'000' s | Z02, Kshs'000 |
| Wages of temporary employees | 243,223 | The second secon |
| Medical insurance schemes | 2,831 | 241,181 |
| Employer's contributions to national social security schemes | 25,712 | 30,099 |
| Employer's contributions to pension scheme | 1,189 | 1,032 |
| Leave pay | 20,136 | 21,182 |
| Gratuity provisions | 2,291 | 21,102 |
| Fringe benefit tax | 1,488 | 1,488 |
| Staff welfare | 266 | 315 |
| Total . | 73 | 313 |
| The average number of employees at the end of the year | 297,136 | 297,275 |
| ermanent employees – management | | And the second of the second o |
| ermanent employees – union-sable | 17 | 21 |
| emporary and contracted employees | 188 | 189 |
| otal | 2 | 2 |
| | 207 | 212 |

11. Selling and Distribution Costs

| Description | | |
|------------------------------------|-----------|----------|
| | 2023 | 202 |
| Marketing and Promotional expenses | Kshs'000' | Kshs'000 |
| otal | 4,108 | 5,59 |
| | 4,108 | 5,59 |

Operating Profit/ (Loss) 12.

| | 2023 | 2022 |
|---|-----------|-----------|
| Description | Kshs'000' | Kshs'000' |
| | , S | |
| The operating profit/(loss) is arrived at after | | |
| charging/(crediting): | (297,136) | (297,275) |
| Staff Costs (Note 10a) | (31,973) | (35,181) |
| Depreciation of property, plant and equipment | (3,969) | (4,258) |
| Amortization of right of use of Assets (leasehold land) | (24,919) | (24,683) |
| Provision for bad and doubtful debts | (10,390) | (20,728) |
| Directors' emoluments – fees | (600) | (600) |
| Auditors' remuneration - current year fees | (132,113) | (120,776) |
| Other Administrative expenses | 272,960 | 280,240 |
| Government recurrent grant | | 143,585 |
| Interest receivable (Note 6) | 172,829 | 64,452 |
| Rent receivable (Note 9) | 59,027 | 34,491 |
| | 37,587 | |
| Finance income (Note 8) | 45,705 | 33,074 |
| Other income (Note 9) | 87,008 | 52,34 |

13. Income Tax Expense/(Credit)

Income tax charge/ credit

| a) Income tax charge/ credit | 2023 | 2022 |
|---|--|-----------|
| Description | Kshs'000' | Kshs'000' |
| Current taxation based on the adjusted Profit for the year at | 5,514 | 3,457 |
| 200/ | | 14 |
| Current tax: Prior Year Under/(Over) provision | | 35 |
| Current year deferred tax charge | | - |
| Prior Year Under-provision for deferred tax | 5,514 | 3,457 |
| Total | and the second section that the second of the second section as a second section of the second section is a second section to the second section secti | |

(b) Reconciliation of tax expense/ (credit) to the expected tax based on accounting profit

| Description | 2023 | 2022 |
|---|--|-----------|
| Profit before taxation | Kshs'000' | Kshs'000' |
| Tax at the applicable tax rate of 30% | 87,008 | 52,341 |
| Prior Year Under-Provision | 26,102 | 15,702 |
| Tax effects of expenses not deductible for tax purposes | Will be a second part of the sec | |
| tax effects of income not taxable | /1 | 24 |
| Tax effects of excess capital allowances | (26,102) | (15,702) |
| Depreciation/Amortization Deferred tax Prior Year Over-Provision | ** | |
| Total | n. | |
| | fra . | |

14. Earnings Per Share

The earnings per share is calculated by dividing the profit after tax of Kshs.81,494,000 (2021/2022): Kshs. 48,884,000) by the average number of ordinary shares in issue during the year of 4,013,865 (2021/2022): 4,013,865). There were not dilutive or potentially dilutive ordinary share as at the reporting date.

15. Dividend per Share

Proposed dividends are accounted for as a separate component of equity until they have been ratified and declared at the relevant Annual General Meeting (AGM). At the AGM to be held before the end of 2023, no dividend in respect of the year ended June 30, 2023 is to be proposed just like year 2022 when no dividend was proposed.

Annual Report and Financial Statements for the year ended June 30, 2023 KENYA INDUSTRIAL ESTATES

Notes to the Financial Statements (Continued)

(a) Property, Plant and Equipment 16.

| | | | S. Company | | | Capital | |
|--|------------------------|---|--|-------------------------------------|---------------------------------|---------------------------------|-------------------|
| 2023 | Buildings& civil works | Motor vehicles, including, motor cycles Kshs'000 | computers & related equipment Kshs'000 | furniture & fittings Kshs'000 | Office equipment Kshs'000 | work in progress Kshs'000 | TOTAL Kshs'000 |
| | Walls coo | | | | | | |
| COST OR VALUATION | | 100000 | 192.45 | 61,478 | 69,213 | 356,090 | 1,149,569 |
| At Infv 1 2022 | 474,723 | 155,504 | 10/450 | 404 | 202 | 3 | 1.901 |
| 777 277 23 23 24 24 24 24 24 24 24 24 24 24 24 24 24 | 1 | • | 1,105 | 474 | 200 | | |
| Additions | | | | 3 | ě | 1 | 1 |
| Adjustments | • | | | 71000 | 212 09 | 156.090 | 1.151.470 |
| 11 | 474,723 | 133,304 | 55,866 | 7/6,10 | CICIO | 20600 | |
| At June 30, 2023 | | | | | | | |
| DEPRECIATION | | | | 721.70 | 20 247 | • | 337.304 |
| DEL KERCHIER | 958 861 | 98.057 | 35,913 | 30,130 | 740,00 | | 000 |
| At July 1, 2022 | 120,021 | | 1 778 | 1 238 | 1.278 | 1 | 51,9/5 |
| Charge for the year | 13,418 | 110,41 | 1,140 | A Oc He | | 2 | 369.277 |
| City Co. Co. | 142 254 | 112,368 | 37,641 | 37,394 | 37,040 | | |
| At June 30, 2023 | CHENT | | | | | | |
| NET BOOK VALUES | | | | OF STATE | 208.00 | 156.090 | 782,193 |
| 20, 100, 100, 100, 100, 100, 100, 100, 1 | 332.469 | 20,936 | 18,225 | 0/0,47 | | 0.0600 | |
| At June 30, 2023 | | | | | | | |

Property, plant and equipment include the following items that are fully depreciated:

| Normal | Annual | depreciation | charge | 12.5% | 20% | 20% | 10% | | The state of the s | š | |
|---|--------|--------------|-----------|-------|---------------------------|------|-----|------------------------|--|---------|--|
| Property, plant and equipment include the following items that are fully activities | | Cost or | Valuation | • | Office equipment . 61,750 | cles | | Furniture and fittings | | 101,383 | |

Annual Report and Financial Statements for the year ended 30th June 2023 KENYA INDUSTRIAL ESTATES

Notes to the Financial Statements (Continued)

Property, Plant and Equipment (Continued)

| TOTAL | 1,141,042 | 1,149,569 | 302,123 | 812,265 |
|--|--|---|---|---------|
| Capital Work in Progress Kshs'000 | 356,090 | 356,090 | 1 1 1 | 356,090 |
| Office equipment Kshs*000 | 68,361 | 69,213 | 35,867 2,475 38,342 | 30,871 |
| furniture & fittings Ksbs*000 | 59,085 | 61,478 | 33,269 2,887 36,156 | 25,322 |
| Computers & related equipment Kshs'000 | 53,373 | 54,761 | 35,913 35,913 | 18,848 |
| Motor vehicles, including, motor cycles Kshs'000 | 133,304 | 133,304 | 98,057 | 35,247 |
| Buildings& civil works Kshs'000 | 3,894 | 115,096 | 13,740 | 345,887 |
| 2022 COST OR VALUATION At July 1, 2021 | Additions Adjustments At June 30, 2022 | DEPRECIATION At July 1, 2021 Charge 6, 41 | At June 30, 2022 NET BOOK VALUES At June 30, 2022 | |

812,265

16. (b)Property, Plant and Equipment

Property, plant and equipment include the following items that are fully depreciated:

| | Cost or Valuation Kshs'000 | Normal Annual Depreciation Charge Kshs'000 |
|--|-------------------------------|--|
| | 12.01.0 | 12.5% |
| Office Equipment | 61.750 | 20% |
| Motor vehicles, including motor cycles | 39,633 | 20% |
| Computers & Related Equipment | | 10% |
| Furniture & Fittings | 101,383 | |

16. (c) Land without Title Documents

The company has 47 pieces of land measuring 47.9928 hectares which have no title documents. These are shown in annexure VI. The company is pursuing the National Land Commission for the issuance of the title documents.

17. Intangible Assets

| 7. Intangible Assets | | 2022 |
|----------------------|-----------|--|
| | 2023 | |
| Description | Kshs'000' | Kshs'000' |
| Cost | 48,126 | 48,126 |
| At July 1 | 10,120 | Sa. |
| Additions | (-) | (-) |
| Disposals | 48,126 | 48,126 |
| At June 30 | 10,12 | and the second s |
| | | |
| Amortization | 38,630 | 38,630 |
| At July 1 | u u | |
| Charge For The Year | (-) | (-) |
| Disposals | (-) | (-) |
| Impairment Loss | 38,630 | 38,630 |
| At June 30 | 38,030 | |
| Net Book Value | 9,496 | 9,496 |
| At June 30 | 7,470 | |

NOTES: The intangible Assets relate to computer software

18. **Investment Property**

| Description | 2023 | 5 202 |
|--|-----------|----------|
| Opening Valuation | Kshs'000' | Kshs'000 |
| Movements During The Year | 998,585 | 998,58 |
| Additions | | 220,500. |
| Disposals | | |
| Fair Value Gains/(Losses) | (-) | |
| Closing Valuation | | (-) |
| | 998,585 | 998,585 |
| Depreciation (If At Cost) | | 770,505 |
| At July 1 | | |
| Charge For The Year | - | |
| Disposals | | |
| mpairment Loss | (-) | (-) |
| At June 30 | (-) | (-) |
| Vet Book Value | | |
| At June 30 | | |
| the desired and the second | 998,585 | 998,585 |

19. Right of use assets

| Description | 2023 | 202 |
|--|-----------|---------------|
| Opening Valuation | Kshs'000' | Kshs'000 |
| Movements During The Year | 537,335 | 537,335 |
| Additions | | 557,55. |
| Disposals | | |
| Fair Value Gains/(Losses) | | |
| Closing Valuation | - | - |
| O THE STATE OF THE | 537,335 | 537 226 |
| Depreciation (If At Cost) | | 537,335 |
| At July 1 | | |
| Charge For The Year | 47,941 | 42 (92 |
| Disposals | 3,969 | 43,683 |
| mpairment Loss | (-) | 4,258 |
| At June 30 | (-) | (-) |
| Net Book Value | 51,910 | (-) 47,941 |
| At June 30 | | 47,941 |
| ote: Right of use assets refers to Leasehold land hel | 485,425 | 489,394 |

Unquoted Investments 20.

| | 2023 | | 2022 |
|-----------------|-----------|---------------------------------|-----------|
| Description | Kshs'000' | 5 | Kshs'000' |
| Cost | 11,200 | | 11,200 |
| At July 1 | (11,200) | | (11,200) |
| Less provisions | | ar and the second second second | |
| At June 30 | | | |

The unquoted investment relates to investment of 440,000 non-cumulative preference shares of Kshs.20 each and 120,000 ordinary shares of Kshs.20 each at Consolidated Bank of Kenya Ltd.

| 21. Inventories | 2023 | 2022 |
|-------------------------------|-----------|-----------|
| Description | Kshs'000' | Kshs'000' |
| | 7,007 | 6,554 |
| Stationery and general stores | (164) | (164) |
| Less: Impairment of Stock | 6,843 | 6,390 |
| Total | 0,040 | |

| 2023 | 2022 |
|-----------|---|
| Kshs'000' | Kshs'000' |
| 325,829 | 366,173 |
| 3 749 | 3,687 |
| | 369,860 |
| | |
| (149,784) | (149,851) |
| 179,794 | 220,009 |
| | Kshs'000' 325,829 3,749 329,578 (149,784) |

22(a). Trade Receivables

| | 2023 | 2022 |
|--|-----------|---|
| Description | Kshs'000' | Kshs'000' |
| | 329,578 | 369,860 |
| Gross Trade Receivables | (149,784) | (149,851) |
| Provision for Doubtful Receivables | | 220,009 |
| Net Trade Receivables | 179,794 | 220,000 |
| ageing analysis of gross Trade Receivables | 120,007 | 161,166 |
| Less than 30 Days | 130,287 | 15,554 |
| Between 31 and 60 Days | 1,688 | 1,066 |
| Between 61 and 90 Days | 846 | 1,544 |
| Between 91 and 120 Days | 1,396 | |
| Over 120 Days | 195,361 | 190,530 |
| | 329,578 | 369,860 |
| Total | | AND THE PERSON NAMED IN COLUMN TWO IS NOT THE PERSON NAMED IN COLUMN TWO IS NAMED |

22(b). Trade Receivables

| Description | 2023 | 202 |
|--|-----------|----------|
| Staff advances and imprest | Kshs'000' | Kshs'000 |
| Provision for staff advances and imprest | 3,749 | 3.68 |
| At the end of the year | (2,528) | - 100 |
| | 1,221 | (2,528) |

23. Loans

| Description | 2023 | 2022 |
|--------------------|-----------|-----------|
| Gross loans | Kshs'000' | Kshs'000' |
| Interest suspended | 2,225,536 | 1,753,939 |
| Specific provision | (171,680) | (134,899) |
| General provision | (81,107) | (51,678) |
| Total Total | 6,718 | 681 |
| | 1,979,467 | 1,568,046 |

Staff Receivables 24.

| Description | 2023 | 2022 |
|---------------------|-----------|-----------|
| Gross staff loans | Kshs'000' | Kshs'000' |
| Interest suspended | 30,130 | 30,759 |
| Specific provisions | (975) | (758) |
| General provisions | (1.162) | (1,162) |
| | 81 | 79 |
| | 28,074 | 28,918 |

Bank and Cash Balances

| Description | 2023 | 202 |
|---|--|-----------|
| Cash at bank | Kshs'000' | Kshs'000 |
| Cash in hand | 1,739,811 | 1,754,463 |
| Fotal | 656 | 656 |
| ne bulk of the cash at bank was held at Sta | ndard Chartered Bank Kenya Limited and K | 1,755,119 |

The bulk of the cash at bank was held at Standard Chartered Bank Kenya Limited and Kenya Commercial Bank. These are the main company's bankers including National Bank of Kenya Limited.

Detailed analysis of the cash and cash equivalents

| Description | 2023 | 2022 |
|----------------------------|-----------|-------------|
| Current Account | | |
| Financial institution | Kshs'000' | » Kshs'000' |
| Standard Chartered Bank | 1,213,211 | 1,353,309 |
| Kenya Commercial Bank Ltd | 504,398 | 321,821 |
| National Bank of Kenya | 21,540 | 78,671 |
| Co-operative Bank of Kenya | 168 | 168 |
| M-pesa | 494 | 494 |
| Cash in hand | 656 | 656 |
| Grand Total | 1,740,467 | 1,755,119 |

Detailed analysis of bank and account numbers are provided on appendix V

26. Ordinary Share Capital

| | 2023 | 2022 |
|--|-----------|-----------|
| Description | Kshs'000' | Kshs'000' |
| Authorized: | | |
| 10,000,000 ordinary shares of Kshs.20 par value each | 200,000 | 200,000 |
| Issued and Fully paid: | | |
| 4,013,865 ordinary shares of Kshs.20 par value each | 80,277 | 80,277 |

27. Reserves

| | 2023 | 2022 |
|------------------------|-------------|-------------|
| Description | Kshs'000' | Kshs'000' |
| Capital Reserves | 22,523 | 22,523 |
| Disposal of sheds | 68,637 | 68,637 |
| GOK Irredeemable Loans | 190,257 | 190,257 |
| Revaluation Reserves | 838,405 | 838,405 |
| Grants | 6,703,676 | 6,448,446 |
| GOK Loan write offs | 1,210,000 | 1,210,000 |
| Retained Earnings | (3,268,413) | (3,343,243) |
| | 5,765,085 | 5,435,025 |

28. Revaluation Reserve

The revaluation reserve relates to the revaluation of certain items of property, plant and equipment. As indicated in the Statement of Changes in Equity, this is stated after transfer of excess depreciation net of related deferred tax to retained earnings. Revaluation surpluses are not distributable.

29. Fair Value Adjustment Reserve

The fair value adjustment reserve arises on the revaluation of available-for-sale financial assets, principally the marketable securities. When a financial asset is sold, the portion of the reserve that relates to that asset is reduced from the fair value adjustment reserve and is recognised in profit or loss. Where a financial asset is impaired, the portion of the reserve that relates to that asset is recognised in profit or loss.

30. Retained Earnings

The retained earnings represent amounts available for distribution to the entity's shareholders. Undistributed retained earnings are utilised to finance the entity's business activities.

31. Borrowings

| Description | 2023 | 2022 |
|---------------------------------------|-----------|----------|
| a) External borrowings | Kshs'000' | Kshs'000 |
| Balance at beginning of the year | | |
| Repayments of during the year | 152,864 | 152,864 |
| Balance at end of the year | (-) | (-) |
| | 152,864 | 152,864 |
| Domestic borrowings | | ,,,,, |
| Balance at beginning of the year: | | |
| Youth Enterprise Fund | 65,654 | 65,654 |
| GOK | | |
| Repayments during the year | | |
| Balance at end of the year | (-) | (-) |
| j | 65,654 | 65,654 |
| Balance at end of the period-domestic | ACC. | |
| nd external borrowings c = a+b | 218,518 | 218,518 |

The analyses of both external and domestic borrowings are as follows:

| 2023 | 2022 |
|--|-----------|
| KShs'000' | KShs'000' |
| | is . |
| 152 864 | 152,864 |
| 152,001 | |
| Special and a second se | |
| 1 709 | 1,709 |
| | 63,945 |
| | |
| 218,518 | 218,518 |
| | |

Deferred tax is calculated on all temporary differences under the liability method using the enacted tax rate, 32. currently 30%. The net deferred tax liability at year end is attributable to the following items:

| irrently 30%. The net deterred tax hadring at your | 2023 | 2022 |
|--|-----------|---|
| Description | Kshs'000' | Kshs'000' |
| | 35,608 | 35,608 |
| Accelerated capital allowances | | |
| Unrealised exchange gains/(Losses) | | |
| Revaluation surplus | (-) | (-) |
| Tax losses carried forward | (-) | (-) |
| Provisions for liabilities and charges | 35,608 | 35,608 |
| Net deferred tax liability | | , |
| 1 C 1 de account je as follo | | |

The movement on the deferred tax account is as follows:

| | 2023 | 2022 |
|----------------------------------|-----------|-----------|
| Description | Kshs'000' | Kshs'000' |
| | 35,608 | 35,608 |
| Balance at beginning of the year | (-) | (-) |
| Credit to revaluation reserve | | 49 |
| Under Provision in Prior Year | | |
| Income Statement Charge/(Credit) | 35,608 | 35,608 |
| Balance at end of the year | 33,000 | |

33. Trade and Other Payables

| Description | 2023 | 2020 |
|----------------------------|-----------|-------------------|
| Trade payables | Kshs'000' | 2022 Kshs'000' |
| Retention/ Contract monies | 8,701 | 12,536 |
| Other payables | 46,083 | 46,083 |
| Total | 48,535 | 54,929 |
| | 103,319 | 113,548 |

34. Retirement Benefit Obligations

The company also contributes to the statutory National Social Security Fund (NSSF). This is a defined contribution scheme registered under the National Social Security Act. The company's obligation under the scheme is limited to specific contributions legislated from time to time and is currently at Kshs. 1,080.00 per employee per month. Other than NSSF the company also has a defined contribution scheme operated by Kenya Industrial Estates Limited staff retirement benefit scheme and Kenya Industrial Estates Limited Staff provident fund. Employees contribute 8% while employers contribute 16% of basic salary. Employer contributions are recognized as expenses in the Statement of Financial Performance within the period they are incurred.

35. Provisions

| Description | | Leave Pag Provisions |
|---|-----------|-------------------------|
| D | 2023 | 2022 |
| Balance at the beginning of the year | Kshs'000' | Kshs'000' |
| Additional provisions | 5,246 | 5,246 |
| Provision utilised | 2,291 | 2,240 |
| Balance at the end of the year | (-) | (-) |
| ovision for annual leave pay is based on social | 7,537 | 5,246 |

Provision for annual leave pay is based on services rendered by full-time employees up to the end of the year.

Notes to the Statement of Cash Flows

| 6. Notes to the Statement of Cash Flows | 2023 | 2022 |
|---|-----------|-----------|
| Description | Kshs'000' | Kshs'000' |
| Description D. Still oss) To Cash | 13 | |
| (a) Reconciliation Of Operating Profit/(Loss) To Cash | | 50.241 |
| Generated From/(Used In) Operations | 87,008 | 52,341 |
| Profit or Loss before tax | 31,973 | 35,181 |
| Depreciation | 3,969 | 4,258 |
| Amortization | (59,027) | (64,452) |
| Rent Income | (45,705) | (33,074) |
| Other Income | (173,651) | (144,497) |
| Interest Income | 24,919 | 24,683 |
| Provisions | (36,765) | (33,579 |
| D. Jacob | (167,279) | (159,139) |
| Operating Profit/(Loss) before Working Capital changes | (107,017) | |
| Optimized | (453) | (36) |
| (Increase)/Decrease in Inventories | 40,215 | (165,564) |
| (Increase)/Decrease in Trade and Other Receivables | (10,229) | 3,659 |
| Trade and Other Payables | (10,227) | |
| Increase/(Decrease) in Provision for Staff Leave Pay | | (681,937) |
| L. Customers | (992,064) | 720,659 |
| Collections from Loans, Rent, Mortgage and Other Income | 825,065 | (282,358) |
| Cash Generated from/(used In) operations | (304,745) | (202,000) |
| Cash Generated from/(used M) of | | |
| - Cosh and Cash equivalent | | 1,754,46 |
| (b) Analysis of Cash and Cash equivalent | 1,739,811 | 1,734,40. |
| Cash At Bank | 656 | |
| Cash In Hand Balance At End Of The Year | 1,740,467 | 1,755,11 |

Disclosure on changes in Financing Cash flow: c)

i.GOK Grant- This is grant from National Government given to support the company's development activities. The grant is not refundable.

37. Related Party Disclosures

Government of Kenya

The Government of Kenya is the principal shareholder of the entity, holding 100% of the entity's equity interest. The Government of Kenya has provided full guarantees to all long-term lenders of the entity, both domestic and external. Other related parties include:

- The Parent Ministry i)
- ii) Government Agencies
- iii) Government of Kenya
- iv) County Governments
- V) Key management
- Board of directors vi)

Transactions with related parties

| Description | 2023 | 200 |
|--|--|----------|
| a) Sales to related parties | Kshs'000' | 202 |
| Rent income from govt. agencies | The first state of the state of | Kshs'000 |
| Total | 2,076 | |
| | 2,076 | 2,30 |
| b) Purchases from related parties | | 2,30: |
| ruichases of electricity from PDI o | | |
| Purchase of water from government service providers | 1,074 | |
| Total government service providers | 1,856 | 2,004 |
| Grants from the government | 2,930 | 1,835 |
| Grants from national government | | 3,839 |
| otal | 528,190 | |
| | 528,190 | 884,874 |
| Key management | 0.70,170 | 884,874 |
| Key management compensation irectors' emoluments | | |
| Ompensation to key management | 10,390 | |
| otal | And the same of th | 20,728 |
| | 42,916 | 34,228 |
| The same of the sa | 53,306 | 54,956 |

Contingent Assets and Liabilities 38.

| | | Š. |
|------------------------|-----------|-----------|
| Contingent Assets | 2023 | 2022 |
| Description | Kshs'000' | Kshs'000' |
| Contingent assets | 191,000 | 191,000 |
| Staff Houses (Eldoret) | 191,000 | 191,000 |
| Total | | |

There is disputed ownership of staff houses in Eldoret where titles were obtained fraudulently. The company went to court and obtained a favourable judgement. The parties however, appealed against the judgement but the company also obtained a favourable judgement. The property is valued at Ksh.191M and the company is in the process of taking possession. There are also other parcels of land whose ownership is in dispute. These have been forwarded to National Land Commission.

Contingent Liabilities

| ontingent Liabilities | 2023 | 2022 |
|----------------------------------|-----------|------------------|
| Description | Kshs'000' | Kshs'000' |
| Contingent Liabilities | 3,422 | 3,422 |
| Bank overdraft | | že. |
| Legal claims against the company | 3,422 | 3,422 |
| Total | | - too illing wit |

The company may be required to pay interest on the Bank Overdraft of Kshs.3.422 million with Continental Bank. The interest is expected to accrue from the date the Bank was placed under official Receivership. However, assurance in writing had been given that the interest charged in excess of the interest receivable from deposits will be borne by the Continental Credit Finance these were related Institutions.

Corporation Tax

This relate to claim by KRA for payment of tax arrears for period 1994 to 2014. The claim relates to interest and penalties for the said period and the company has applied to Kenya Revenue Authority (KRA) for

The matter is under consideration by KRA. The liability amounted to Kshs. 140.20 Million as at 30/06/2023.

There are two on-going court cases in relation to disputed land ownership between the company and other parties and one arbitration matter in relation to a contract. The cases are on-going.

39. Financial Risk Management

The entity's activities expose it to a variety of financial risks including credit and liquidity risks and effects of changes in foreign currency. The company's overall risk management programme focuses on unpredictability of changes in the business environment and seeks to minimise the potential adverse effect of such risks on its performance by setting acceptable levels of risk. The company does not hedge any risks and has in place policies to ensure that credit is only extended to customers with an established credit history.

The company's financial risk management objectives and policies are detailed below:

(i) Credit risk

The entity has exposure to credit risk, which is the risk that a counterparty will be unable to pay amounts in full when due. Credit risk arises from cash and cash equivalents, and deposits with banks, as well as trade and other receivables and available-for-sale financial investments.

Management assesses the credit quality of each customer, taking into account its financial position, past experience and other factors. Individual risk limits are set based on internal or external assessment in accordance with limits set by the directors. The amounts presented in the statement of financial position are net of allowances for doubtful receivables, estimated by the company's management based on prior experience and their assessment of the current economic environment.

The carrying amount of financial assets recorded in the financial statements representing the entity's maximum exposure to credit risk without taking account of the value of any collateral obtained is

| Description | Total amount Kshs'000' | Fully performing | Past due | Impaired |
|-----------------------|------------------------------|------------------|-----------|--|
| At 30 June 2023 | 000 | Kshs'000' | Kshs'000' | Kshs'000 |
| Receivables from non- | | | | The same of the sa |
| exchange transactions | 329,578 | 130,287 | | |
| Bank balances | | 130,287 | 3,930 | 195,361 |
| Loans | 1,739,811 | - | | ,, ,, |
| Total | 1,979,467 | | | - |
| | 4,048,856 | | ** | ** |
| At 30 June 2022 | | 130,287 | 3,930 | 195,361 |
| Receivables from non- | | | | - 5,007 |
| exchange transactions | 369,860 | 161,166 | | - |
| Bank balances | 1 77 7 4 | .01,100 | 18,164 | 190,530 |
| Loans | 1,754,463 | | | |
| Total | 1,596,964 | | - | - |
| - V DEEK | 3,721,287 | | - | m |
| | 40 | 161,166 | 18,164 | 190,530 |

Past due but not Impaired Loans

Past due but not impaired loans are those for which contractual interest or principal payments are past due, but the company believes that impairment is not appropriate on the basis of stage collection of amounts owed by the company. As at 30 June, the classifications of past due but not impaired

| Loans to customers | 2023 | |
|-------------------------------|-----------|------------------|
| Not Past due and not Impaired | Ksh'000' | 2022 Kal-1000 |
| Past Due and Impaired | 1,325,211 | Ksh'000° |
| Past Due and Impaired | 342,962 | 301,038 |
| Impairment Allowance | 587,493 | 436,283 |
| Total | (248,125) | (187,735) |
| | 2,007,541 | 1,596,963 |

Liquidity risk management

Ultimate responsibility for liquidity risk management rests with the entity's directors, who have built an appropriate liquidity risk management framework for the management of the entity's short, medium and long-term funding and liquidity management requirements. The entity manages liquidity risk through continuous monitoring of forecasts and actual cash flows.

The table below represents cash flows payable by the company under non-derivative financial liabilities by their remaining contractual maturities at the reporting date. The amounts disclosed in the table are the contractual undiscounted cash flows. Balances due within 12 months equal their carrying balances, as the impact of discounting is not significant.

| Description | Less than 1 month | Between 1-3 months | Over 5 | |
|-----------------|-------------------|-----------------------|---|-----------|
| At 30 June 2023 | Kshs'000' | Kshs'000' | Kshs'000' | Total |
| Trade payables | | | *************************************** | Kshs'000' |
| | 8,701 | | | |
| Borrowings | 218,518 | | 94,618 | 103,319 |
| Total | 227,219 | | - | 218,518 |
| At 30 June 2022 | 7,5017 | - | 94,618 | 321,837 |
| Trade payables | | | | 521,037 |
| Borrowings | 12,536 | *** | 101.045 | |
| | 218,518 | | 101,012 | 113,548 |
| Total | 332,066 | | | 218,518 |
| | 17,000 | | 101,012 | 332,066 |

Market risk

The board has put in place an Internal Audit function and Risk Management Department to assist it in assessing the risk faced by the entity on an ongoing basis, evaluate and test the design and effectiveness of its internal accounting and operational controls.

Market risk is the risk arising from changes in market prices, such as interest rate, equity prices and foreign exchange rates which will affect the entity's income or the value of its holding of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return. Overall responsibility for managing market risk rests with the Audit and Risk Management Committee.

The company's Risk Management Department is responsible for the development of detailed risk management policies (subject to review and approval by Audit and Risk Management Committee) and for the day-to-day implementation of those policies.

There has been no change to the entity's exposure to market risks or the manner in which it manages and measures the risk.

a) Foreign currency risk

The company has no exposure to foreign currency risk because of the nature of its business.

b) Interest rate risk

Interest rate risk is the risk that the company's financial condition may be adversely affected as a result of changes in the interest rate levels. The company takes on exposure to the effect of fluctuation in prevailing levels of market interest rate on both fair value and cash flow risk. The company holds interest bearing assets in form of loans to customers. The Board has assessed the interest rate risk and does not foresee any changes in the market that may adversely affect the company's cash flow. This is because the company interest rate regime is fairly stable.

e) Capital Risk Management

The company's objectives when managing capital are to safeguard the company's ability to continue as a going concern in order to provide returns for shareholders and to maintain an optimal capital structure to reduce the cost of capital. The company's capital structure comprises of the following funds

| Description | 2023 | |
|---|--|--|
| Ordinary share capital | Kshs'000' | 202 Kshs'000 |
| Capital reserve | 80,277 | |
| Disposal of sheds | 22,523 | 80,27° 22,523 |
| GOK Irredeemable loans | 68,637 | 68,637 |
| Revaluation reserves | 190,257 | 190,257 |
| Retained earnings | 838,405 | The state of the s |
| Total funds | (3,268,413) | 838,405 (3,343,243) |
| Total borrowings | (2,068,314) | (2,143,144) |
| ess: cash and bank balan | Secretary and the secretary of the secre | (2,173,144) |
| Net debt/(excess cash and cash equivalents) | | |
| Gearing | | |
| | 0% | 0% |

40. Incorporation

The company is incorporated in Kenya under the Kenyan Companies Act and is domiciled in

41. Events after the Reporting Period

There were no material adjusting and non- adjusting events after the reporting period. Currency

42.

The Financial Statements are presented in Kenya Shillings (Kshs).

KENYA INDUSTRIAL ESTATES

Annual Report and Financial Statements for the year eended 30th June 2023.

Appendices

Appendix I: Implementation Status of Auditor-General prior year recommendations

The following is the summary of issues raised by the external auditor, and management comments that were provided to the auditor.

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KENYA INDUSTRIAL ESTATES

| | Annual Report and Financial Statements for the year | | Status: |
|--|---|---------------------|--------------------------------|
| Reference No. on the external audit Report | Reference No. on the Issue / Observations from Auditor external udit Report | Management comments | (Resolved) Not Resolved) |
| | | | |
| | is beyond the defect liability period of six (6) | | |
| | months. | | |

Timeframe:
(Put a date
when you
expect the
issue to be
resolved)

Thursin De Maxikas

Dr Parmain Narikae, PhD, MBS

MANAGING DIRECTOR

Date

KENYA INDUSTRIAL ESTATES Annual Report and Financial Statements for the year ended 30th June 2023

Appendix II: Projects implemented by KIE

Projects

The company is currently implementing one project which is Credit to Small and Medium Enterprises. This project is funded by GOK. The project implementation status is shown in the table below:

| | Sources | GOK and Internally Ganasad | resources |
|---------------|----------------|----------------------------|--|
| .41 | Actual | 604.634 | Million |
| Rindgar | | 604.634 Million 604.634 | |
| Completion % | to date | 62.86% | |
| - | to date | Billion | The state of the s |
| Total project | | | |
| Project | Credit to SMES | | |
| | | | |

KENYA INDUSTRIAL ESTATES Annual Report and Financial Statements for the year eended 30th June 2023.

Appendix III: Transfers from Other Government Entities

| | Total Fransfers during the Year | |
|-------------------------------|---|-----|
| | Others - must be specific | 5 |
| recognized | Receivable | |
| Where Recorded/recognized | Deferred Receivable Income s | 1 |
| 11 | Capital D Fund | 1 |
| | tement of Financial formance | 1 |
| | Total Amount - KES | 1 |
| | Nature: Recurrent/De Total State velopment/Ot Amount hers - KES Per | 1 |
| | Date received as Reper bank ve statement | |
| | Name of the MDA/Dono r Transferrin g the funds | N/A |

Appendix IV- Inter-Entity Confirmation Letter



Kenya Industrial Estates P.O. Box 78029-00507 Nairobi, Kenya The Kenya Industrial Estates wishes to confirm the amounts disbursed to you as at 30th June 2023 as indicated in the table below.

| | | Differences (Kshs) (F)=(D-E) | Kshs '000 | 26 I I I I I | |
|---|--|--|--------------------------|--|--------|
| | Amount Received | by Kenya Industrial Estates (Kshs) as at 30th June 2023 | (E) Kshs '000 | 22,749 22,749 22,750 151,000 22,749 | 77,700 |
| 23 | as at 30th June | Total (D)=(A+B+C) | Kshs '000 | 22,749 22,749 22,750 151,000 22,749 22,749 | 113.00 |
| at 30th June 202 | A/Fund] (KShs) | Inter– Ministerial | (S) (S) (S) (S) | | |
| Confirmation of amounts received by Kenya Industrial Estates as at 30th June 2023 | Amounts Disbursed by [SC/SAGA/Fund] (KShs) as at 30th June | Development (B) | Kshs '000 | 151,000 | |
| ed by Kenya L | Amounts Dis | Recurrent (A) | Kshs '000 | 22,749 22,749 22,750 - 22,749 22,749 22,750 | |
| f amounts receiv | | Date Disbursed | 19/08/2022 | 30/08/2022 21/09/2022 7/10/2022 1/11/2022 2/12/2022 28/12/2022 | |
| Confirmation of | | Reference Number | FT22231YV8FZ 19/08/2022 | FT22242MBQ3K 30/08/2022 FT2226424GXF 21/09/2022 FT222800RJFZ 7/10/2022 FT22305LBTG 1/11/2022 FT223360FN71 2/12/2022 FT2233627P5YF 28/12/2022 | |

KENYA INDUSTRIAL ESTATES

Annual Report and Financial Statements for the year eended 30th June 2023.

| | | | 77 749 | 22.749 | ., |
|---|----------------|---|--------|---------|----|
| | 2000/00/00 | - 672 66 | | 20.110 | Γ |
| FT2303438D12 US/UZ/2023 | 03/07/2023 | | 22.749 | 77,749 | Т |
| FT23065D6TFL | 06/03/2023 | | 22,749 | 22,749 | 1 |
| FT23104S916K 14/04/2023 | 14/04/2023 | | 22,749 | 22,749 | 1 |
| FT231649ZKH3 | 13/06/2023 | 1 | 45.468 | 45,468 | ı |
| ET23180C1751 | 29/06/2023 | | | 104,230 | ı |
| FT73187RF5ZZ | | 104,230 | | 528,190 | ı |
| Total | | 272.960 255.230 = | | | |
| | | | | | |
| In confirm that the amounts shown above are | e amounts show | n above are correct as of the date indicated. | | | |

Head of Accountants department of beneficiary entity:

Muhr Date 29/12/2013 Name CPA Charles Mativo...... Sign

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KENYA INDUSTRIAL ESTATES
Annual Report and Financial Statements for the year eended 30th June 2023.

Appendix V: List of Bank Accounts as at 30th June 2023

| | | DET ATT & | | | | |
|-----|----|--------------------------|--------------------|--------------|------------------|--|
| | | DETAILS | BRANCH | A COOL | | |
| | - | STANDARD CHARTERED BANK | INDUSTRIAL AREA | 104031419500 | KSHS | KSHS |
| | 7 | STANDARD CHARTERED BANK | INDUSTRIAL AREA | 000711100101 | 1,204,673,087.90 | |
| | | TOTAL STANDARD CHARTERED | | 102031412501 | 0 507 700 700 | |
| | | BANK | | | 0,707,001.00 | |
| | - | KENYA COMMERCIAL BANK | NAIROBI-MOI AVENUE | 00121020 | | 1,213,210,769.50 |
| | 21 | KENYA COMMERCIAL BANK | MACHAKOS | 110/210100 | 400,910,906,79 | |
| (*) | | KENYA COMMERCIAL BANK | THIVA | 110830/021 | 3,442,297.90 | The Same of the Sa |
| | | | LIMA | 1102280186 | 000000 | |
| | - | KENYA COMMERCIAL BANK | MACHAKOS | 1106241037 | 90,398,324.47 | |
| 5 | 20 | KENYA COMMERCIAL BANK | VOI | 11001252 | 9,410,761.80 | |
| 9 | | KENYA COMMERCIAL BANK | MURANGA | 7700610011 | 55,100.00 | AND THE REAL PROPERTY OF THE P |
| 7 | - | | | 1108563848 | 50 013 10 | |
| | | NEW I'S COMMERCIAL BANK | NAIROBI MASHARIKI | 1120695562 | 20,013.10 | |
| 90 | | KENYA COMMERCIAL BANK | MACHAKOS | 1108303363 | 3,876.80 | |
| 6 | | KENYA COMMERCIAL BANK | TALA | 700000001 | 600.95 | |
| 9 | - | | | 1116060817 | 05750 | |
| 2 | | | SULTAN-HAMUD | 1106464184 | 0000000 | |
| 11 | | KENYA COMMERCIAL BANK K | KILINDINI | 1101521604 | 17,664.90 | |
| 12 | | KENYA COMMERCIAL BANK | MALINDI | 104072011 | 1,694.05 | 路 |
| 13 | N | KENYA COMMERCIAL BANK | VOI | 777777 | 1,320.65 | |
| 14 | 2 | ENV A COM A MORAL STATE | | 959515011 | 1 374 05 | |
| | 2 | TA COMMERCIAL BANK | TAVETA | 1116182750 | CO.+1.C,1 | |
| | | | | | 9.615 50 | - |

KENYA INDUSTRIAL ESTATES Annual Report and Financial Statements for the year eended 30th June 2023.

NI No

| | DEFLIX | | | | |
|-------|--------------------------------|--|----------------|---------------------|------------------|
| | DEIAILS | BRANCH | | | |
| | 33 KENYA COMMERCIAL BANK | BUSIA | ACCOUNT NUMBER | KSHS | KSHS |
| 34 | 4 KENYA COMMERCIAL BANK | KIMILILI | 1116061627 | 9,382.70 | Carre |
| 35 | - | GARISSA | 1137087676 | 673.00 | |
| | TOTAL KENYA COMMERCIAL BANK | | 1107782651 | 32,253.45 | |
| | NATIONAL BANK | HARAMBE AVENUE | | | 504,398,281,66 |
| 7 | NATIONAL BANK | KITUI | 1003002830802 | 21,538,962.32 | |
| 0 | NATIONAL BANK | KISUMU | 1003002830803 | 258.36 | |
| | TOTAL NATIONAL BANK | | 1003023505800 | 463.20 | |
| Panel | CO-OPERATIVE BANK | INDUSTRIAL AREA | | | 21 530 682 00 |
| | TOTAL CO-OPERATIVE BANK | WIND OF THE PROPERTY OF THE PR | 1109027125100 | 167,476.20 | 21,007,000,00 |
| | MPESA S, | SAFARICOM | | | 167.476.20 |
| | TOTAL | | 948800 | 493,930.00 | 493,930.00 |
| | | | | 1,739,810,141.24 1, | 1,739,810,141.24 |

KENYA INDUSTRIAL ESTATES
Annual Report and Financial Statements for the year eended 30th June 2023.

| - | | | | | |
|-----|--------------------------|----------|----------------|-----------|------|
| - 1 | DETAILS | BRANCH | ACCOUNT NUMBER | KSHS | KSHS |
| 1 | 15 KENYA COMMERCIAL BANK | NAKURU | 1101899379 | 1,357.30 | |
| Ĭ | 16 KENYA COMMERCIAL BANK | NAROK | 1116213605 | 494.50 | |
| I | 17 KENYA COMMERCIAL BANK | KABARNET | 1103664379 | 1,852.85 | |
|), | 18 KENYA COMMERCIAL BANK | ELDORET | 1102451290 | 206.30 | |
| 1 | 19 KENYA COMMERCIAL BANK | KERICHO | 1107174058 | 1,644.45 | |
| 20 | 0 KENYA COMMERCIAL BANK | KAPSABET | 1139206125 | 6,417.95 | |
| 21 | 1 KENYA COMMERCIAL BANK | KISII | 1101873787 | 2,468.15 | |
| 22 | 2 KENYA COMMERCIAL BANK | HOMA-BAY | 1116061732 | 78.25 | |
| 23 | 3 KENYA COMMERCIAL BANK | SIAYA | 1116061422 | 377.60 | |
| 2, | 24 KENYA COMMERCIAL BANK | NYAMIRA | 1131844947 | 06.50 | |
| 2 | 25 KENYA COMMERCIAL BANK | NYERI | 1101877294 | 1,527.90 | |
| 2, | 26 KENYA COMMERCIAL BANK | KARATINA | 1101877294 | 28,992.40 | |
| 2 | 27 KENYA COMMERCIAL BANK | MURANGA | 1108563112 | 395.30 | |
| 2 | 28 KENYA COMMERCIAL BANK | THIKA | 1102280038 | 381.70 | |
| 2. | 29 KENYA COMMERCIAL BANK | EMBU | 1102849480 | 1,257.40 | |
| 3 | 30 KENYA COMMERCIAL BANK | MERU | 1103264095 | 2,414.55 | ń |
| 3 | 31 KENYA COMMERCIAL BANK | KAKAMEGA | 1101753404 | 398.40 | |
| ω, | 32 KENYA COMMERCIAL BANK | BUNGOMA | 1106222555 | 122.55 | |
| | | | | | |

KENYA INDUSTRIAL ESTATES Annual Report and Financial Statements for the year eended 30th June 2023.

APPENDIX VI: SCHEDULE OF KIE LAND PARCELS

| S/No. | County | Size (Ha.) | Size (Ha.) | Total Size (Ha.) |
|----------------|--------------|--|--|--|
| | | With Titles | Without Titles | |
| - | Nairobi | 1.058 | 0.195 | 1.253 |
| 2. | Machakos | 3.0785 | 4.43 | 7.5085 |
| 3. | Homabay | 1 | 1.27 | 1.27 |
| 4. | Makueni | 1.6339 | 2.9678 | 4.6017 |
| 5. | Kwale | 0 | 0.7500 | 0.7500 |
| 6. | Meru | 0.2077 | 1.0160 | 1.2237 |
| 7. | Taita Taveta | 0 | 3.7566 | 3.7566 |
| 8. | Kitui | 2.0416 | 0 | 2.0416 |
| 6 | Nyeri | 0.5251 | 0.1727 | 8/690 |
| 10. | Kilifi town | 0 | 4.5500 | 4.550 |
| James James | Kirinyaga | 0 | 0.8094 | 0.8094 |
| 12. | Muranga | 0.2456 | 0 | 0.2456 |
| 13. | Mombasa | 0.1568 | 0.6546 | 0.8114 |
| 14. | Nakuru | 0.3362 | 0 | 0.3362 |
| 15. | Baringo | 0.1402 | 0.390 | 0.5302 |
| 16. | Uasin Gishu | 0.3304 | 2.0478 | 2.3782 |
| 17. | Trans Nzoia | 2.5063 | 1.7937 | 4.3000 |
| | | A STATE OF THE PROPERTY AND A STATE OF THE PROPERTY OF THE PRO | MAXIMIMINITALIYA MAKASI KATUMINI METANDA MAKANDA METANDA MAKANDA | best recommission of someone processor brother care of sixte inside to record the accelerate accelerate supposed characters. |

KENYA INDUSTRIAL ESTATES
Annual Report and Financial Statements for the year eended 30th June 2023.

| | 0.5299 | 2.9817 | 3.0827 | 0.4566 | 2.975 | 4.2612 | 2.3870 | 12100 | 0017:1 | 0.2000 | 1.1870 | 0.4700 | 0 4000 | 00000 | 0.8000 | 8.0000 | 0.8000 | 1.9263 | 69.0313 |
|---------|--------|--------|--------|----------|---------|--------|---------|--------|---------|--------|---------|--------|--------|--------|---------|---------|---------|--------|---------|
| | 0 | 2.000 | 1.8497 | 0.0325 | 0.5927 | 2.9612 | 2.3870 | 1.2100 | 0.5000 | | 1.1870 | 0.4700 | 0.4000 | 0.8000 | 00000 | 0.0000 | 0.80000 | 0 | 47.9937 |
| 00020 | 0.9229 | 1.221 | 0.4241 | 7 3873 | 1 3000 | | 0 | 0 | 0 | 0 | | 0 | 0 | 0 | 0 | | 1 00.63 | C076.1 | 21.0376 |
| Kericho | Kisumu | Siaya | Kisii | Kakamega | Bungoma | Narok | Turkana | Domos | Jallion | Nandi | Nyamira | Busia | Woiii | w d)11 | Garissa | Mandera | Embu | Total | |
| 18, | 19. | 20. | 21. | 22. | 23. | 24. | 25. | 96 | | .77. | 28. | 29. | 1 | | 31. | 32. N | 33. E | L | |